



Roads Company Belgrade JSC Belgrade



General Information

Full legal name	Roads Company Belgrade JSC, Belgrade
Address	No. 24 Vidska Street, 11000 Belgrade
Identification Number	07014104
Core activity	Construction of roads and motorways
Foundation Year	1962
Number of Employees	581



Capital structure (in %)

Shareholders' fund	1.53
Privatization Agency	67.36
Others	31.11

General Information



Distance form the Company to:

Belgrade	0 km
Regional Center	0 km
Main road	not far
Port	not far
Railway	not far



Location



Company's headquarter is located in Belgrade, Vidska no. 24 street, with organization unit Mechanization (Repair workshop, Transport and Construction Machinery) located in Kumodraska Street no. 255, all owned by the company.

The company has asphalt plants in Obrenovac, Zagrađe, Mala Krsna, Batočina and Srbobrane with office facilities, warehouses, and workers' accommodation facilities. The company also owns a resort in Dobrota, near Kotor, in Bukulja, near Arandjelovac and apartments in Zlatibor and Vrnjačka banja, as well as assets on road basis.



Long tradition



The company was created by decision of the Executive Council NR Serbia of December 12, 1961, and it operates officially since January 1, 1962.

In 1967, the following companies: Road Company Požarevac and Road Company Valjevo merged with the Company.

According to the Constitution from 1974, the Company operates as complex organization with 9 OOUR and two working communities.

Over the next fifteen years, there have been numerous transformations, and in the end of 1989, from the company Roads Belgrade, the following road companies were created: Požarevac, Valjevo, Belgrade – Maintenance, SrbijaAutoput, Naplata putarine and today's Roads Company Belgrade, which entered in the court register on December 13, 1989.

Since January 1, 2003, the Company merged with Belgrade –Maintenance, with all of its assets and 257 employees.

According to the Agreement on sale of socially owned capital of the Company, method of sale public tender, signed on June 23, 2005, the company was transformed into a joint stock company with 100% equity.

In line with the Decision on change of form of August 22, 2005, the socially owned company became open JSC under the name “Roads Company Belgrade JSC Belgrade”.

Previously mentioned Sale Agreement was terminated, and Privatization Agency adopted the Decision to restructure the Company on November 7, 2011.

Product portfolio



Company's main activity: Construction, Reconstruction, Repair, regular and winter maintenance of state Roads (I and II), municipal roads, streets, sidewalks, road bridges, overpasses, underpasses, runways, dams, quays and other transport facilities.

The Company is also engaged in the production and incorporation of asphalt mixture for roads, maintenance and repair of motor vehicles and construction machinery, as well as transport of goods in road traffic, which enables a closed technological cycle in construction and maintenance of roads and traffic facilities.

The company performs its activities in territory of Republic of Serbia. Work units in Obrenovac, Smederevo (Mala Krsna), Zagrađe and Čačak (Gornji Milanovac), work units (sections) Maintenance in Belgrade, Topola and Lazarevac cover the territory of numerous municipalities. Company's management and profession services, Organizational Unit Machinery (WU Transport, Construction Machinery, Service workshop and Repair and maintenance) are all located in Belgrade.

The company owns five asphalt plants with total capacity 725 tons per hour.

The Company is fully equipped with complete construction equipment, means of transport, infrastructure and resources required for construction, reconstruction and maintenance of roads.

Product portfolio



Since its establishment, the Company has constructed or reconstructed several thousand kilometers of highways, regional and local roads, streets, highway sections: Road Umčari-Kolari; Road Pirot – Bela Palanka; Road Umka – Ostružnica; Road Mali Požarevac – Vlaško Polje; section near Pavlovićeva ćuprija etc., internal roads of large business systems such as Železara Smederevo; Powerplant Ušće A and B; Kolubara mines; Prva iskra Barič, reconstruction of airport runway Surčin; sections Koceljevo – Valjevo and Šabac – Zminjak; Savska Street in Belgrade; Road Mladenovac – Topola, section Belosavci – Krčevac; highway section Surčin – Obrenovac, section Bečmen – Petrovčić.

Major works on Corridor X are done, and there is ongoing work on Corridor XI.

Today's company has the necessary resources for construction and maintenance of roads.

Certificates



Quality assurance certificate ISO 9001

Company owns quality assurance certificate ISO 9001.

Ecology

According to applicable regulations, the requirements for environment protection are fulfilled.

Production and Capacity



Product	Unit	Quantity			Value in EUR		
		2011	2012	2012	2011	2012	2013
Road maintenance	km	804	700	700	2.987.828	6.318.983	9.187.768
Road construction	km	33	25	25	1.447.551	5.019.579	1.886.515

Capacity utilization

Machine (Production line)	Unit	Installed capacity	Real capacity	% of utilization		
				2011	2012	2013
Obrenovac (out of function in 2011 and 2012)	t/h	100	89.92			
Mala Krsna	t/h	75	59.78	73.60	79.41	
Marini mobile (lease in 2011 and 2012)	t/h	75	57.75			70.03
Zagradje	t/h	50	51.03	80.00	93.20	97.13
Machanization			84.41	10.41	22.35	28.85

Land / Buildings

The most important property necessary for the performance of activities of the company consists of asphalt and road base, the construction equipment and vehicles. Buildings are owned by the company, the total area of buildings is approximately 8,500 m².

Realization



Movement in sale volume

Product/service	Unit	Quantity sold			Value in EUR		
		2011	2012	2013	2011	2012	2013
Road maintenance	km	804	700	700	2.987.828	6.318.983	9.187.768
Road construction	km	33	25	25	1.447.551	5.019.579	1.886.515
TOTAL:					4.435.379	11.338.562	11.074.283

Sales structure

Sales structure in %	2011	2012	2013
Domestic market	100.00	100.00	100.00
Foreign market	0.00	0.00	0.00
TOTAL :	100.00	100.00	100.00

Distribution channels

Distribution channels	% of share
Direct sale	100.00
Wholesale	0.00
Retail	0.00
Intermediaries	0.00



Organization



EMPLOYEES



Number of employees

Working	567
Paid leave	0
Unpaid leave	11
Other (sick leave, vacation, etc.)	3
TOTAL NUMBER OF EMPLOYEES	581

Age structure of employees

Age	-25	25-35	35-40	40-45	45-50	50-55	55+
Number	18	120	76	86	83	80	118

Average salaries in EUR

(gross and net) in 2011, 2012 and 2013

Year	Gross	Net
2011	516	362
2012	397	278
2013	427	299

Assets Overview



	31/12/2011	31/12/2012	31/12/2013
CURRENT ASSETS	71.126.567	31.059.794	8.293.018
NON-CURRENT ASSETS	42.044.478	11.454.867	7.459.572



A) Information contain in this document is based on the data recieved from the company, and as such has not been verified by the Privatization Agency. Accordingly, the Privatization Agency shall have no liability with respect to the accuracy and validity of the information contained here in.

B) Pursuant to the law, enterprises from the Republic of Serbia were obliged as of 2004 to prepare Financial Statements in accordance with the International Standards of Financial Reports (ISFR).

SWOT Analysys



STRENGTHS:

Skills, good image and reputation, production and technical ability of available capacity.

S

W

WEAKNESS:

Lack of skilled personnel, a significant loss of markets, high costs, surplus of workers and unfavorable age structure.

OPPORTUNITIES:

Providing of services in the field of construction and maintenance of roads, joint works and connecting with other businesses, plants, equipment and property located throughout the territory of the Republic of Serbia, along the main roads.

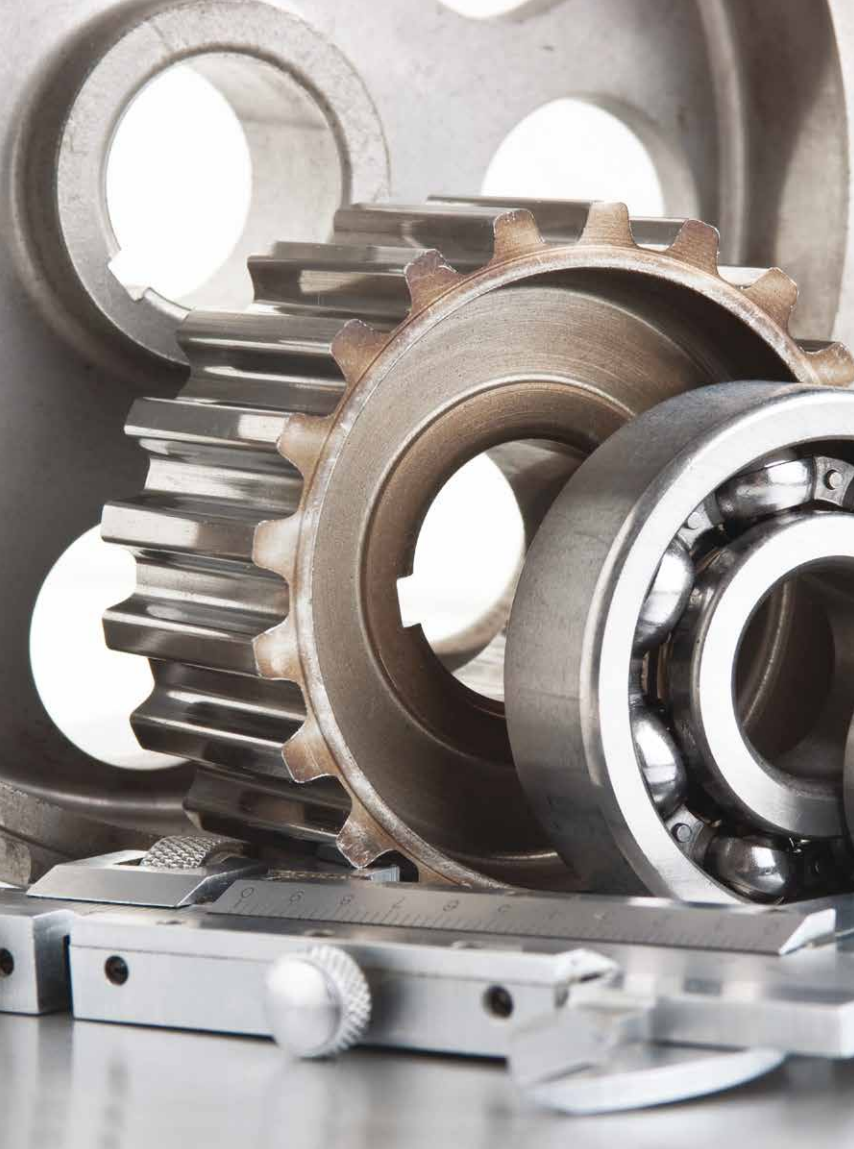
O

t

THREATS:

Strong competition, reduced inflow of funds, lack of development and innovation of assets and equipment; over-indebtedness.

Advantages of Investing in Serbia



Favorable geographic position, owing to which any shipment can reach any location in Europe within 24 hours

Highly educated and cheap labor force

Restructured and stable financial system

Simple procedures for a company start-up and registration

Simple procedures for foreign trade transactions and foreign investments

Several free trade agreements have been signed, ensuring supply of goods to nearly 800 million consumers:

- In March 2012 Serbia was granted the candidates status by the EC
- CEFTA
- Agreement with the EFTA members
- Autonomous trade preferences granted by the EU in December 2000, and implementation of the Interim Trade Agreement with the EU started in February 2010
- Agreement with the Russian Federation, Belarus and Kazakhstan
- Agreement with Turkey

Contact



Republic of Serbia

Ministry of Economy Republic of Serbia

Address: 20, Kneza Milosa Street, 11000 Belgrade, Serbia

www.privreda.gov.rs

Privatization Agency Republic of Serbia

Adress: 23 Terazije, 11000 Belgrade, Serbia

Phone: +381 11 / 3020-800

Fax: +381 11 / 3020-828

Email: info@priv.rs

www.priv.rs
