



**PD OMOLJICA AD**

**JOINT STOCK AGRICULTURAL  
COMPANY OMOLJICA, Omoljica**

# General Information

Full legal name	JOINT STOCK AGRICULTURAL COMPANY OMOLJICA, Omoljica
Address	No. 2 Kralja Petra I Street, 26230 Omoljica
Identification Number	08047723
Core activity	Cultivation of wheat, other crops and plants
Foundation Year	1954
Number of Employees	32

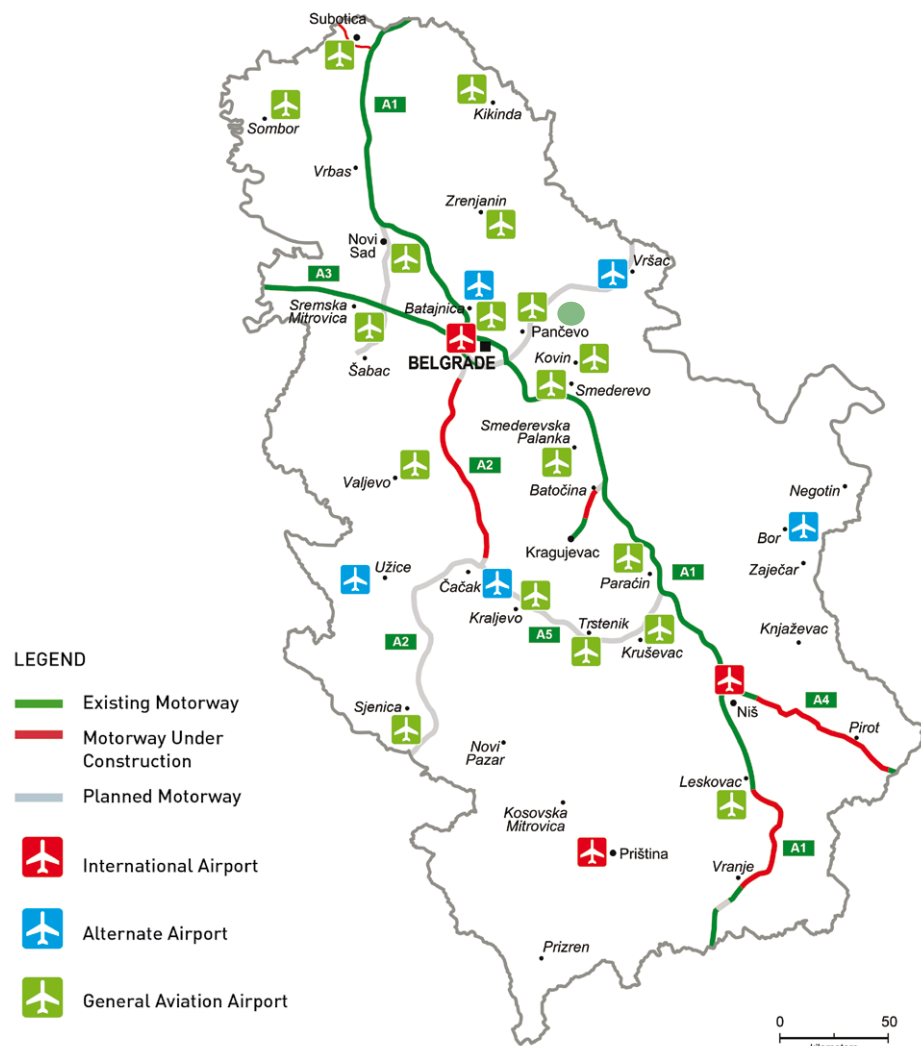


## Capital structure (in%)

Privatization Agency	72.41
Others	27.59

# General Information

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## Distance form the Company to:

Belgrade	30 km
Regional Center	15 km
Main road	0 km
Port	13 km
Railway	13 km





# Location

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Pan-European Transport Corridors

Geographical location of JOINT STOCK AGRICULTURAL COMPANY OMOLJICA. Omoljica is of strategic importance in the market area of sougtheaste Europe and provides oportunity for intensive bussines cooperation. Omoljica is situated in the Pančevo municipality, in the South Banat District, Vojvodina province.





PD OMOLJICA JOINT STOCK COMPANY in restructuring is the legal successor of the company founded in 1954. The Company cultivates approximately 1500ha of its own agricultural land and leased state-owned land. About 500ha of the total surface of the land are irrigated. The Company produces maize, wheat, soy and sunflowers. Owing to the good location and internal reserves it has large growth potentials.

- 1954. Agricultural service and production cooperative Budućnost
- 1961. Agricultural cooperative Budućnost which consists of four business units
- 1970. Agricultural cooperative Budućnost together with its' business units is merged to Agricultural-Industrial Combine Tamiš from Pančevo
- 1975. Working Agricultural Organization Omoljica with solidary responsibility, which consists of OOUR farming, OOUR livestock breeding, OOUR for the cooperation with village, OOUR for the cooperation with village in Ivanovo
- 1979. Working Agricultural Organization Omoljica with unlimited solidary responsibility of basic organizations: OOUR Napredak with farming and livestock breeding, OOUR Budućnost for the cooperation with village, OOUR Dunav Ivanovo, Working community of joint ventures joins into SOUR PIK TAMIŠ from Pančevo
- 1989. Socially agricultural enterprise Omoljica with unlimited liability OOUR Dunav Ivanovo separates and operates independently.
- 1991. A joint stock company with mixed ownership in agricultural production Omoljica with unlimited liability from Omoljica.



# Products

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- **MAIZE**
- **WHEAT**
- **SOY**
- **SUNFLOWERS**

# Certificates

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## **Quality assurance certificate ISO 9001**

Company does not own quality assurance certificate ISO 9001.

## **Ecology**

According to applicable regulations, the requirements for environment protection are fulfilled.

# Production

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Product / services	Unit	Quantity			Value in EUR		
		2011	2012	2012	2011	2012	2013
commercail wheat	t	3,350	2,368	3,103	480.185	416.881	541.337
commercail soy	t	767	704	226	192.735	270.352	68.997
sugar beet	t	0	0	0	0	0	0
commercail corn	t	4,556	3,324	3,695	511.626	660.017	483.461
seed soy	t	276	183	0	69.342	37.628	0
sunflower	t	766	529	221	210.625	158.813	67.471
seed wheat	t	451	551	217	74.722	82.177	39.924
alfalfa hay	t	0	0	581	0	0	52.742
alfalfa seed	t	0	0	10	0	0	21.789

## Land / Buildings

Agricultural land-ownership=1077.90,27 hectare

Agricultural land-coownership=5.15,42 hectare

Agricultural land-state ownerhip-lease=432.29,24 hectare

**Buildings:** Total surface=8.207 m2





# Land / Buildings

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# Equipment

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# Production and Capacity

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## Capacity utilization

Machine (Production line)	Unit	Installed capacity	Real capacity	% of utilization		
				2011	2012	2013
Seeder for corn and sunflower	pcs 2	2	2	75.00	70.00	70.00
Seeder for soy and sugar beet	pcs 1	1	1	75.00	70.00	70.00
Wheat seeder	pcs 1	3	3	75.00	70.00	70.00
Sprinkler 18m	pcs 3	3	3	75.00	70.00	70.00
Min. fert. dispenser 1500kg	pcs 2	2	2	75.00	70.00	70.00
Tractor	pcs 3	3	3	75.00	70.00	70.00
Tractor	pcs 3	3	3	75.00	70.00	70.00
Tractor	pcs 1	1	1	75.00	70.00	70.00
Tractor	pcs 1	1	1	75.00	70.00	70.00
Tractor	pcs 13	13	13	75.00	70.00	70.00
Tractor	pcs 1	1	1	75.00	70.00	70.00
Combine	pcs 3	3	3	75.00	70.00	70.00
Plough 4 rows	pcs 4	4	4	75.00	70.00	70.00
Plough 5 rows	pcs 1	1	1	75.00	70.00	70.00
Plough 6 rows	pcs 1	1	1	75.00	70.00	70.00
Disc harrow 43 rows	pcs 1	1	1	75.00	70.00	70.00
Disc harrow 48 rows	pcs 1	1	1	75.00	70.00	70.00
Combined cultivator	pcs 1	1	1	75.00	70.00	70.00
Harvesting safir	pcs 1	1	1	75.00	70.00	70.00

# Realization

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## Movement in sale volume

Product/service	Unit	Quantity sold			Value in EUR		
		2011	2012	2013	2011	2012	2013
Commercial wheat	t	2,349	2,028	2,293	336.008	233.419	407.974
Commercial soy	t	758	590	405	190.461	255.755	183.624
Sugar beet	t	0	0	0	0	0	0
Commercial corn	t	3,256	2,267	2,925	365.555	437.678	500.226
Seed soy	t	101	183	0	25.227	101.760	0
Sunflower	t	735	520	219	202.321	239.407	45.260
Seed wheat	t	448	548	216	74.206	127.332	34.691
Alfalfa hay	t	0	0	494	0	0	49.063
Alfalfa seed	t	0	0	3,340	0	0	7.282
<b>TOTAL :</b>					<b>1.193.778</b>	<b>1.395.351</b>	<b>1.228.120</b>

## Sales structure

Sales structure in %	2011	2012	2013
Domestic market	100.00	100.00	100.00
Foreign market	0.00	0.00	0.00
<b>TOTAL :</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>

## Distribution channels

Distribution channels	% of share
Direct sale	80.00
Wholesale	20.00
Retail	0.00
Intermediaries	0.00





# Organization

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## EMPLOYEES



### Number of employees

Working	31
Paid leave	1
Unpaid leave	0
Other (sick leave, vacation, etc.)	0
<b>TOTAL NUMBER OF EMPLOYEES</b>	<b>32</b>

### Age structure of employees

Age	-25	25-35	35-40	40-45	45-50	50-55	55+
Number	0	1	8	5	6	6	6

### Average salaries in EUR

(gross and net) in 2011, 2012 and 2013

Year	Gross	Net
2011	838	505
2012	952	571
2013	1.148	688

# Financial Indicators

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	Value in EUR		
	31/12/2011	31/12/2012	31/12/2013
CURRENT ASSETS	866.726	1.321.283	1.475.339
FIXED ASSETS	3.355.667	2.945.489	12.484.585
EQUITY/LOSS ABOVE EQUITY	+3.486.629	+3.521.113	+13.234.980



A) Information contain in this document is based on the data recieved from the company, and as such has not been verified by the Privatization Agency. Accordingly, the Privatization Agency shall have no liability with respect to the accuracy and validity of the information contained here in.

B) Pursuant to the law, enterprises from the Republic of Serbia were obliged as of 2004 to prepare Financial Statements in accordance with the International Standards of Financial Reports (ISFR).



# SWOT Analysys

**STRENGTHS:**  
Core activity, potential, proximity to market.

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**WEAKNESS:**  
Unresolved issue of farmland merging.

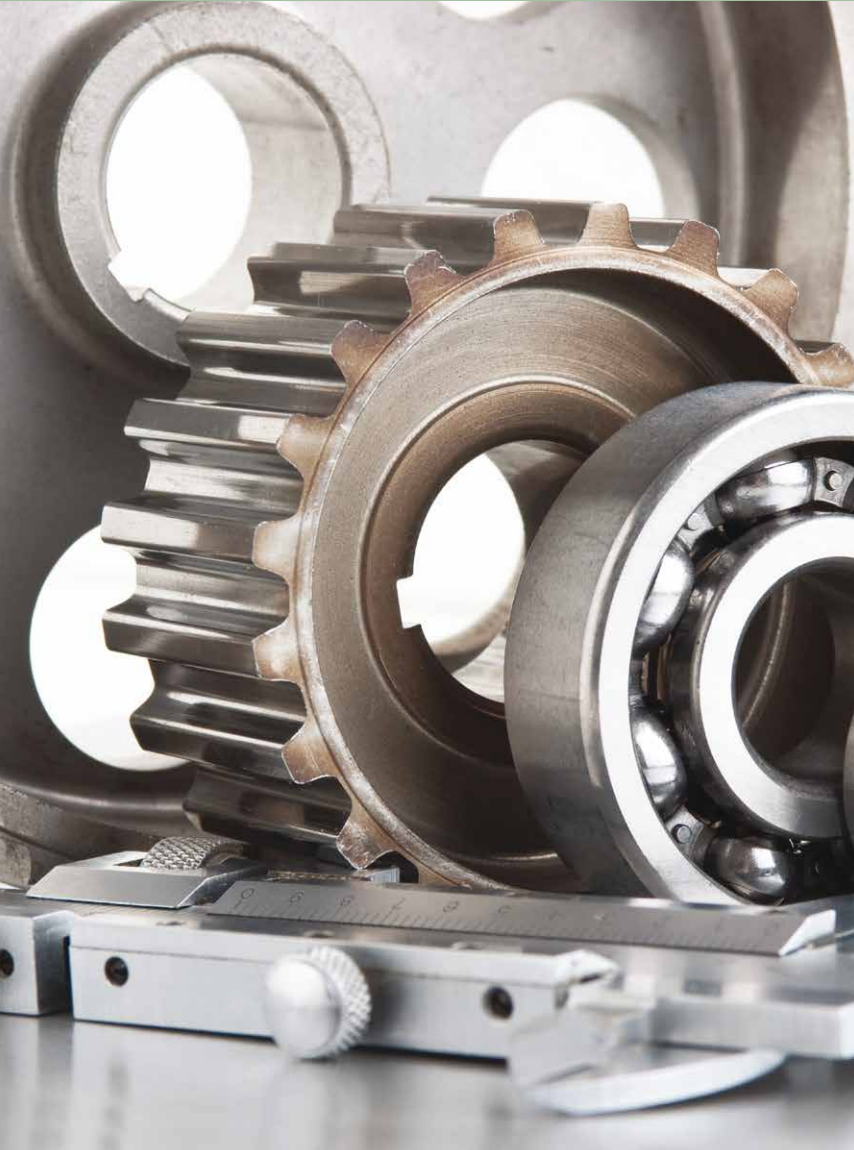
**OPPORTUNITIES:**  
Development and modernization.

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**THREATS:**  
Controlled market.

# Advantages of Investing in Serbia



Favorable geographic position, owing to which any shipment can reach any location in Europe within 24 hours

Highly educated and cheap labor force

Restructured and stable financial system

Simple procedures for a company start-up and registration

Simple procedures for foreign trade transactions and foreign investments

Several free trade agreements have been signed, ensuring supply of goods to nearly 800 million consumers:

- In March 2012 Serbia was granted the candidates status by the EC
- CEFTA
- Agreement with the EFTA members
- Autonomous trade preferences granted by the EU in December 2000, and implementation of the Interim Trade Agreement with the EU started in February 2010
- Agreement with the Russian Federation, Belarus and Kazakhstan
- Agreement with Turkey

# Contact



Republic of Serbia

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