

Pursuant to Article 28 and Article 69 of the Law on Privatization ("Official Gazette of the Republic of Serbia" Nos. 38/2001, 18/2003 and 45/2005), as well as Articles 8 and 9 of the Law on the Share Fund ("Official Gazette of the Republic of Serbia" Nos. 38/2001 and 45/2005), the Privatization Agency (hereinafter: "the Agency") hereby announces:

## **PUBLIC INVITATION**

For participation in the public tender for sale of 96.38% of the total capital in

## IMK "29 Novembar" A.D. Subotica - in restructuring

(hereinafter "Entity undergoing privatization")

Tender Code: 29NOV 17/07

- 1. The total registered capital of the Entity undergoing privatization consists of 93.90% sociallyowned capital, 2.48% capital owned by the Development Fund of the Republic of Serbia and 3.62% share capital.
- 2. The Agency offers for sale 100% of the socially owned capital and 100% of the capital owned by the Development Fund of the Republic of Serbia, i.e. **96.38%** of the total registered capital of the Entity undergoing privatization.
- 3. Details about the Entity undergoing privatization:
  Address: Tolminska 35, 24000 Subotica, Serbia and Montenegro
  Phone: +381 (0)24 566 566
  Fax: +381 (0) 24 566 368

## **Industry:**

- Production of fresh meat
- > Delicatessen production (durable and semi-durable sausages, smoked ham, etc.)
- Tinned meat production
- Production of ready-cooked meals

More details about the Entity undergoing privatization are available at: <u>http://www.priv.yu/pregled\_preduzeca/pdf/e-teaser\_23.pdf</u>

Detailed information on the Entity undergoing privatization along with the Information Memorandum (hereinafter "the Tender Documents") will be made available to all interested parties after signing the Confidentiality Agreement and purchasing the Tender Documents.

The Tender Documents fee is EUR 6,000.00 (six thousand Euros).



- 4. A bid may be submitted by:
  - A) A potential bidder that fulfils the following requirements:
  - It has purchased the Tender Documents,
  - it fulfills at least one of the following conditions:
  - a) it has either been engaged in stockbreeding and/or production, processing and canning of meat and meat products and/or wholesale of meat and meat products for at least the last 3 years in continuity, and achieved operating revenues of at least EUR 1,000,000 (one million Euros) in 2006;
  - b) or is a financial investor (a legal entity whose core business is investment of money, that exists for at least the last 3 years and includes investment companies, mutual funds, insurance companies, pension funds and investment banks), with total assets in excess of EUR 40,000,000 (forty million Euros) in 2006;
  - c) or is an investor that generated operating revenues in excess of EUR 10,000,000 (ten million Euros) in 2006.

If a potential bidder is a parent company that does not fulfill the requirements of this clause of the Public Invitation, its subsidiary shall have the right to submit a bid if it fulfils these requirements. The subsidiary shall have the right to submit a bid if the parent company has purchased the Tender Documents.

If a potential bidder is a subsidiary that does not fulfill the requirements of this clause of the Public Invitation, its parent company shall have the right to submit a bid if it fulfils the stated requirements. The parent company shall have the right to submit the bid if the subsidiary has purchased the Tender Documents.

- B. If a potential bidder is a consortium it is necessary that it cumulatively fulfills the following requirements:
  - All consortium members have made a decision on organizing and entering into consortium;
  - All consortium members have executed a written Consortium Agreement and duly notarized it with the court or with other competent authority (in case of foreign legal entities and individuals);
  - Each consortium member assumes unlimited joint and several liability according to the provisions of the Consortium Agreement;
  - The Consortium Agreement specifies each member's percentage in the acquisition of the capital of the Entity undergoing privatization;
  - All consortium members have signed a notarized power of attorney for the representing member of Consortium;
  - All consortium members have signed the Confidentiality Agreement;
  - At least one consortium member has purchased the Tender Documents;
  - At least one consortium member fulfils at least one of the following requirements:



- a) **it has either been engaged** in stockbreeding and/or production, processing and canning of meat and meat products and/or wholesale of meat and meat products for at least the last 3 years in continuity, and achieved operating revenues of at least EUR 1,000,000 (one million Euros) in 2006;
- b) **or** is a financial investor (a legal entity whose core business is investment of money, that exists for at least the last 3 years and includes investment companies, mutual funds, insurance companies, pension funds and investment banks), with total assets in excess of EUR 40,000,000 (forty million Euros) in 2006;
- c) **or** is an investor that generated operating revenues in excess of EUR 10,000,000 (ten million Euros) in 2006.
- 5. The Agency hereby invites all parties interested in participating in the tender to submit a written request for purchasing the Tender Documents not later than on **August 6, 2007.**

## The Tender Documents shall be available to all interested parties from July 27, 2007.

A written request for purchasing the Tender Documents shall be sent to the Agency by post, email or facsimile, and shall clearly display the reference "*Request for purchasing the Tender Documents – Tender Code* **29NOV 17/07**".

Upon receipt of such request, an invoice for payment of the Tender Documents Fee, as well as the Confidentiality Agreement for signature, shall be forwarded to the tender participant's authorized representative by post, e-mail or facsimile. The signed Confidentiality Agreement shall be immediately faxed and mailed back to the Agency at the addresses below.

Upon receiving the signed Confidentiality Agreement, evidence of authorization for the person that signed the Confidentiality Agreement and evidence of payment of the Tender Documents Fee, the Agency shall forward the relevant Tender Documents to the tender participant by mail/e-mail or hand it to its authorized representative.

The Agency shall not be held liable for any loss or delay that may occur in the delivery of any document.

6. The deadline for submission of the final binding offers for acquisition of 96.38% of the total registered capital of the Entity undergoing privatization is September 7, 2007 at 17:00 hours (Belgrade time). If necessary, the Agency retains the right to amend any and all elements of of this Public Invitation (terms and/or conditions). As a prerequisite for submitting the bid, it is required to pay a deposit or submit a Bid Bond in the amount of EUR 50,000.00 (fifty thousand Euros).



7. All questions relating to this Public Invitation should be directed to the Agency at the address below, in Serbian or English:

Sasa Aleksic Project Manager Public Tender Center Privatization Agency Terazije 23 11000 Belgrade Republic of Serbia Phone: (+381 11) 3020 855 Fax: (+381 11) 3020 816 E-mail: saleksic@priv.yu