



In accordance with the Article 28 of the Law on Privatization ("Official Gazette of the Republic of Serbia" nos. 38/2001, 18/2003, and 45/2005), the Privatization Agency (hereinafter: "the Agency") hereby announces a:

## PUBLIC INVITATION

For participation at a Public Tender for sale of 62.83% of total capital in the company:

#### AD Keramika, Mladenovac

Tender Code: KM 05/05

**1.** The total registered capital of **AD Keramika**, **Mladenovac** (hereinafter "Entity undergoing privatization"), consists of 52.83% capital owned by the Share Fund, 10% capital owned by the Retirement and Disability Fund and 37.17% privately owned capital.

The Agency offers for sale 52.83% capital owned by the Share Fund and 10% capital owned by the Retirement and Disability Fund, which is a total of **62.83%** of capital in the Entity undergoing privatization, the leading domestic manufacturer of ceramic products.

 Details about the Entity undergoing privatization: Address: Raska Vukadinovica 39, Mladenovac, Serbia and Montenegro Phone: +381 (011) 823 13 48 Fax: +381 (011) 823 23 15 Activity: Production of ceramic sanitary fixtures

More details on the Entity undergoing privatization is available at:

http://www.priv.yu/pregled\_preduzeca/pdf/teaser\_139.pdf

Detailed information about the Entity undergoing privatization, along with the Information Memorandum (hereinafter "the Tender Documents"), will be made available to all interested parties upon signing of the Confidentiality Agreement and purchasing the Tender Documents.

- **3.** The Agency has appointed BDO BC EXCEL, to act as advisor in this privatization procedure (hereinafter: Advisor).
- **4.** A bid may be submitted by:
  - A) Potential bidder that fulfils cumulatively the following requirements:
  - it has purchased the Tender Documents and
  - It had a total turnover of not less then €2 million in 2004.

#### Parent Company and Subsidiary as the Bidder

If the interested bidder is a Parent company that does not meet the requirements from this clause of the Public Invitation, its subsidiary has the right to submit a bid, if it fulfils the requirements. The Subsidiary may submit a bid if the Parent company has purchased the Tender Documents.

If the interested bidder is a subsidiary that does not meet the requirements referred to by this clause of the Public Invitation, the Parent company has the right to submit a bid, if it fulfils the requirements. The Parent company may submit a bid if its Subsidiary has purchased the Tender Documents.

- **B)** If an interested bidder is a Consortium, it is necessary that it fulfils cumulatively the following requirements:
  - **1.** All Consortium members have made the decision on organizing and entering the Consortium for the purpose of submitting the bid;
  - **2.** All Consortium members have concluded a written Consortium Agreement and notarized it at the Court;
  - **3.** Each member of the Consortium assumes an unlimited joint and several liability by provisions of the Consortium Agreement;
  - **4.** The Consortium Agreement specifies each member's percentage in the acquired capital of the Entity undergoing privatization;
  - **5.** All Consortium members have signed Notarized Power of Attorney for the representing member of the Consortium;
  - 6. All Consortium members have signed a Confidentiality Agreement;
  - 7. At least one of the Consortium members has purchased the Tender Documents;
  - **8.** That several members of the Consortium with joint share in the Consortium not lower than 51%, each one separately, fulfill the following requirement:

#### It had a total turnover of not less then €2 million in 2004.

 Tender Documents will be made available to the interested parties from June 25, 2005. The Agency hereby invites all interested parties to submit a written request for the purchase of the Tender Documents for the Entity undergoing privatization by July 29<sup>,</sup> 2005, at 5 p.m.

The Tender Documents Fee is EUR 5.000,00 (Euro five thousand)

The request for purchasing the Tender Documents shall be submitted to the Advisor or the Agency by mail, to the addresses stated below, or by e-mail or facsimile, clearly marked with "Request for the purchase of Tender Documents – Tender Code KM 05/05".

Upon receiving the request, an invoice for payment of the Tender Documents Fee and the Confidentiality Agreement for signature, shall be forwarded to the authorized representative by the Privatization Agency by mail, e-mail or facsimile. Signed Confidentiality Agreement shall be immediately faxed and mailed back to the Advisor to the addresses below.

Upon receipt of the signed Confidentiality Agreement and evidence of payment of the Tender Documents Fee, the Advisor shall immediately send the relevant Tender Documents to the Tender Participant by mail.

The Advisor and the Agency shall not be held liable for any loss or delay that may occur in the delivery of any document.

6. The deadline for submission of binding bids for acquisition of the capital which is the subject of the sale is **September 7, 2005**, at **17:00** hours (CET).

The Agency reserves the right to amend the requirements and the deadline from the Public Invitation, if necessary. As a prerequisite for bid submission, it is necessary to pay a deposit or to submit the Bid Bond in the amount of **EUR 50,000 (Euro fifty thousand)**.

**7.** All communications or inquiries relating to this Invitation should be directed to the Advisor at the address bellow:

### Aleksandar Djordjevic

TAS Manager BDO BC Excel Knez Mihajlova 10 11000 Belgrade Serbia and Montenegro Phone: +381 11 3281 399 +381 11 3281 411 Fax:+381 11 3281 808 E-mail: <u>aleksandar.djordjevic@bcexcel.co.yu</u>

# Milovan Popovic

Partner BDO BC Excel Knez Mihajlova 10 11000 Belgrade, Serbia and Montenegro Phone: 381 (011) 3281 288 +381 11 3281 454 Fax: +381 11 3281 808 E-mail: milovan.popovic@bcexcel.co.yu