



In accordance with the Article 28 of the Law on Privatization ("Official Gazette of the Republic of Serbia" nos. 38/2001, 18/2003 and 45/2005), the Privatization Agency of the Republic of Serbia (hereinafter: "the Agency") hereby announces:

PUBLIC INVITATION

for participation in a Public Tender for the joint sale of capital of

Holding preduzece Industrija hidraulike i pneumatike "Prva Petoletka" AD Trstenik and its subsidiaries:

Preduzece za proizvodnju hidraulickih uredjaja i sistema "PPT - Hidraulika" AD Trstenik,

Preduzece za proizvodnju hidraulickih cilindara "PPT – Cilindri" AD Trstenik,

Preduzece za proizvodnju delova za hidrauliku "PPT – Delovi" AD Novi Pazar,

Preduzece za proizvodnju namenskih proizvoda "PPT - Namenska" AD Trstenik,

Preduzece za proizvodnju industrijske pneumatike "PPT - Industrijska pneumatika" AD Trstenik,

Preduzece za projektovanje i inzenjering "PPT - Inzenjering" AD Beograd,

Preduzece za odrzavanje i remont, proizvodnju i distribuciju energije "PPT – Remont i energetika" AD

Trstenik.

Preduzece za ugostiteljske usluge "PPT - Ishrana" AD Trstenik,

and

Preduzece za proizvodnju hidraulickih servoupravljaca "PPT – Servoupravljaci" AD Trstenik, Preduzece za proizvodnju kocne tehnike "Prva petoletka – Kocna tehnika" AD Trstenik, Preduzece za proizvodnju zaptivki "PPT – Zaptivke" AD Trstenik, Preduzece za proizvodnju i promet armatura "PPT – Armature" AD Aleksandrovac, Preduzece za proizvodnju uredjaja i delova "PPT – Fabrika uredjaja i delova" AD Brus, Preduzece za tehnolosko-metalursku obradu "PPT – TMO" AD Trstenik,

(hereinafter jointly: "Entities undergoing privatization").

Tender Code: PPT 08/07

- 1. Total registered capital of the Holding preduzece Industrija hidraulike i pneumatike "Prva Petoletka" AD Trstenik (hereinafter: "the Holding Company") consists of 97.92% of socially owned capital, 1.94% of capital owned by the Development Fund of the Republic of Serbia and 0.14% of capital owned by individual shareholders (natural persons). The Agency is offering for sale 70% of socially owned capital of the Entity undergoing privatization, representing 68.54% of the total registered capital of the Entity undergoing privatization.
- 2. Total registered capital of the **Preduzece za proizvodnju hidraulickih uredjaja i sistema "PPT Hidraulika" AD Trstenik** (producing hydraulic components and systems), a subsidiary of the Holding Company, consists of 47.98% of socially owned capital, 51.00% of capital owned by the Holding Company and 1.02% of capital owned by natural persons. **The Agency is offering for sale 70% of socially owned capital of the Entity undergoing privatization**, representing 33.59% of the total registered capital of the Entity undergoing privatization, which jointly with the Holding Company's share represents 84.59% of the total registered capital of the Entity undergoing privatization.

Total registered capital of the **Preduzece za proizvodnju hidraulickih cilindara "PPT – Cilindri" AD Trstenik** (producing hydraulic cylinders), a subsidiary of the Holding Company, consists of 48.46% of socially owned capital, 51.00% of capital owned by the Holding Company and 0.54% of capital owned by natural persons. **The Agency is offering for sale 70% of socially owned capital of the Entity undergoing privatization**, representing 33.92% of the total registered capital of the Entity undergoing privatization, which jointly with the Holding Company's share represents 84.92% of the total registered capital of the Entity undergoing privatization.

Total registered capital of the **Preduzece za proizvodnju delova za hidrauliku "PPT – Delovi" AD Novi Pazar** (producing hydraulic system components), a subsidiary of the Holding Company, consists of 49.00% of socially owned capital and 51.00% of capital owned by the Holding Company. **The Agency is offering for sale 70% of socially owned capital of the Entity undergoing privatization**, representing 34.30% of the total registered capital of the Entity undergoing privatization, which jointly with the Holding Company's share represents 85.30% of the total registered capital of the Entity undergoing privatization.

Total registered capital of the **Preduzece za proizvodnju namenskih proizvoda "PPT – Namenska" AD Trstenik** (producing military equipment), a subsidiary of the Holding Company, consists of 34.04% of socially owned capital, 30.00% of state owned capital, 35.43% of capital owned by the Holding Company and 0.53% of capital owned by natural persons. **The Agency is offering for sale 70% of socially owned capital and 70% of state owned capital of the Entity undergoing privatization**, representing 44.83% of the total registered capital of the Entity undergoing privatization, which jointly with the Holding Company's share represents 80.26% of the total registered capital of the Entity undergoing privatization.

Total registered capital of the **Preduzece za proizvodnju industrijske pneumatike "PPT – Industrijska pneumatika" AD Trstenik** (producing industrial pneumatics), a subsidiary of the Holding Company, consists of 45.50% of socially owned capital, 51.00% of capital owned by the Holding Company and 3.50% of capital owned by natural persons. **The Agency is offering for sale 70% of socially owned capital of the Entity undergoing privatization**, representing 31.85%



FACTIS

of the total registered capital of the Entity undergoing privatization, which jointly with the Holding Company's share represents 82.85% of the total registered capital of the Entity undergoing privatization.

Total registered capital of the **Preduzece za projektovanje i inzenjering "PPT – Inzenjering" AD Beograd** (providing engineering consultancy services), a subsidiary of the Holding Company, consists of 45.99% of socially owned capital, 51.01% of capital owned by the Holding Company and 3.00% of capital owned by natural persons. **The Agency is offering for sale 70% of socially owned capital of the Entity undergoing privatization**, representing 32.19% of the total registered capital of the Entity undergoing privatization, which jointly with the Holding Company's share represents 83.20% of the total registered capital of the Entity undergoing privatization.

Total registered capital of the **Preduzece za odrzavanje i remont, proizvodnju i distribuciju energije "PPT – Remont i energetika" AD Trstenik** (dealing in equipment maintenance, production and distribution of energy), a subsidiary of the Holding Company, consists of 18.93% of socially owned capital, 80.91% of capital owned by the Holding Company and 0.16% of capital owned by natural persons. **The Agency is offering for sale 70% of socially owned capital of the Entity undergoing privatization**, representing 13.25% of the total registered capital of the Entity undergoing privatization, which jointly with the Holding Company's share represents 94.16% of the total registered capital of the Entity undergoing privatization.

Total registered capital of the **Preduzece za ugostiteljske usluge "PPT – Ishrana" AD Trstenik** (catering company), a subsidiary of the Holding Company, consists of 19.99% of socially owned capital, 80.00% of capital owned by the Holding Company and 0.01% of capital owned by natural persons. **The Agency is offering for sale 70% of socially owned capital of this entity undergoing privatization**, representing 13.99% of the total registered capital of the Entity undergoing privatization, which jointly with the Holding Company's share represents 93.99% of the total registered capital of the Entity undergoing privatization.

3. Total registered capital of the Preduzece za proizvodnju hidraulickih servoupravljaca "PPT – Servoupravljaci" AD Trstenik (producing hydraulic steering devices) consists of 97.19% of socially owned capital, 0.66% of capital owned by the Holding Company and 2.15% of capital owned by natural persons. The Agency is offering for sale 70% of socially owned capital of the Entity undergoing privatization, representing 68.03% of the total registered capital of the Entity undergoing privatization.

Total registered capital of the **Preduzece za proizvodnju kocne tehnike "Prva petoletka – Kocna tehnika" AD Trstenik** (producing braking systems) consists of 99.24% of socially owned capital, 0.60% of capital owned by the Holding Company and 0.16% of capital owned by natural persons. **The Agency is offering for sale 70% of socially owned capital of the Entity undergoing privatization, representing 69.47% of the total registered capital of the Entity undergoing privatization.**

Total registered capital of the **Preduzece za proizvodnju zaptivki "PPT – Zaptivke" AD Trstenik** (producing rubber gaskets) consists of 99.20% of socially owned capital, 0.70% of capital owned by the Holding Company and 0.10% of capital owned by natural persons. **The Agency is offering for sale 70% of socially owned capital of the Entity undergoing privatization, representing 69.44% of the total registered capital of the Entity undergoing privatization.**

Total registered capital of the **Preduzece za proizvodnju i promet armatura "PPT – Armature" AD Aleksandrovac** (producing fittings) consists of 98.05% of socially owned capital, 0.60% of capital owned by the Holding Company and 1.35% of capital owned by natural persons. **The Agency is offering for sale 70% of socially owned capital of the Entity undergoing privatization, representing 68.64% of the total registered capital of the Entity undergoing privatization.**

Total registered capital of the Preduzece za proizvodnju uredjaja i delova "PPT – Fabrika uredjaja i delova" AD Brus (producing components and small electrical appliances) consists of 96.94% of socially owned capital, 0.55% of capital owned by the Holding Company and 2.51% of capital owned by natural persons. The Agency is offering for sale 70% of socially owned capital of the Entity undergoing privatization, representing 67.86% of the total registered capital of the Entity undergoing privatization.

Total registered capital of the **Preduzeće za tehnolosko-metalursku obradu "PPT – TMO" AD Trstenik** (providing metal protection services) consists of 98.23% of socially owned capital, 0.93% of capital owned by the Holding Company and 0.84% of capital owned by natural persons. **The Agency is offering for sale 70% of socially owned capital of the entity undergoing privatization, representing 68.76% of the total registered capital of the Entity undergoing privatization.**

4. Details about the Entities undergoing privatization:

Name: Holding preduzece Industrija hidraulike i pneumatike "Prva Petoletka" AD Trstenik

Address: Cara Dusana 101, 37240 Trstenik, Republic of Serbia

Phone: +381 37 712 248 Fax: +381 37 712 248 Industry: Holding activity

Name: Preduzece za proizvodnju hidraulickih uredjaja i sistema "PPT – Hidraulika" AD Trstenik

Address: Cara Dusana 101, 37240 Trstenik, Republic of Serbia

Phone: +381 37 711 511 Fax: +381 37 714 573

Industry: Production of vehicle parts and equipment

Name: Preduzece za proizvodnju hidraulickih cilindara "PPT - Cilindri" AD Trstenik

Address: Cara Dusana 101, 37240 Trstenik, Republic of Serbia

Phone: +381 37 713 325 Fax: +381 37 714 534





Industry: Production of vehicle parts and equipment

Name: Preduzece za proizvodnju delova za hidrauliku "PPT - Delovi" AD Novi Pazar

Address: Mihaila Pupina bb, 36300 Novi Pazar, Republic of Serbia

Phone: +381 20 318 361 Fax: +381 20 312 033

Industry: Production of vehicle parts and equipment

Name: Preduzece za proizvodnju namenskih proizvoda "PPT - Namenska" AD Trstenik

Address: Cara Dusana 101, 37240 Trstenik, Republic of Serbia

Phone: +381 37 711 596 Fax: +381 37 713 871

Industry: Production of aircrafts and spaceships

Name: Preduzece za proizvodnju industrijske pneumatike "PPT – Industrijska pneumatika" AD Trstenik

Address: Cara Dusana 101, 37240 Trstenik, Republic of Serbia

Phone: +381 37 712 232 Fax: +381 37 713 870

Industry: Production of controlling and measuring professional equipment

Name: Preduzece za projektovanje i inzenjering "PPT - Inzenjering" AD Beograd

Address: Bulevar Vojvode Misica 37-39, 11 000 Beograd, Republic of Serbia

Phone: +381 11 3690 168 Fax: +381 11 3690 479 Industry: Engineering

Name: Preduzece za odrzavanje i remont, proizvodnju i distribuciju energije "PPT - Remont i energetika" AD

Frstenik

Address: Cara Dusana 101, 37240 Trstenik, Republic of Serbia

Phone: +381 37 711 492 Fax: +381 37 714 387 Industry: Overhaul services

Name: Preduzece za ugostiteljske usluge "PPT - Ishrana" AD Trstenik

Address: Cara Dusana 101, 37240 Trstenik, Republic of Serbia

Phone: +381 37 711 443 Fax: +381 37 714 693 Industry: Catering

Name: Preduzece za proizvodnju hidraulickih servoupravljaca "PPT – Servoupravljaci" AD Trstenik

Address: Cara Dusana 101, 37240 Trstenik, Republic of Serbia

Phone: +381 37 714 434 Fax: +381 37 714 668

Industry: Production of vehicle parts and equipment

Name: Preduzece za proizvodnju kocne tehnike "Prva petoletka – Kocna tehnika" AD Trstenik

Address: Cara Dusana 101, 37240 Trstenik, Republic of Serbia

Phone: +381 37 711 680 Fax: +381 37 714 587

Industry: Production of vehicle parts and equipment

Name: Preduzece za proizvodnju zaptivki "PPT – Zaptivke" AD Trstenik

Address: Cara Dusana 101, 37240 Trstenik, Republic of Serbia

Phone: +381 37 711 745 Fax: +381 37 714 637

Industry: Production of rubber products

Name: Preduzece za proizvodnju i promet armatura "PPT – Armature" AD Aleksandrovac

Address: Krusevacka 30, 37230 Aleksandrovac, Republic of Serbia

Phone: +381 37 552 350 Fax: +381 37 552 105

Industry: Production of vehicle parts and equipment

Name: Preduzece za proizvodnju uredjaja i delova "PPT – Fabrika uredjaja i delova" AD Brus

Address: 8 marta bb, 37220 Brus, Republic of Serbia

Phone: +381 37 825 160 Fax: +381 37 825 372

Industry: Production of vehicle parts and equipment

Name: Preduzece za tehnolosko-metalursku obradu "PPT - TMO" AD Trstenik

Address: Cara Dusana 10137240 Trstenik, Republic of Serbia

Phone: +381 37 712 368 Fax: +381 37 714 649

Industry: Metal processing and coating





More details about the Entities undergoing privatization are available at:

- http://www.priv.yu/pregled_preduzeca/pdf/e-teaser_11326.pdf
- http://www.priv.yu/pregled_preduzeca/pdf/e-teaser_10431.pdf
- http://www.priv.yu/pregled_preduzeca/pdf/e-teaser_10427.pdf
- http://www.priv.yu/pregled_preduzeca/pdf/e-teaser_10426.pdf
- http://www.priv.yu/pregled_preduzeca/pdf/e-teaser_10423.pdf
- http://www.priv.yu/pregled_preduzeca/pdf/e-teaser_385.pdf
- http://www.priv.yu/pregled_preduzeca/pdf/e-teaser_3156.pdf

Detailed information on the Entities undergoing privatization along with the Instructions to Bidders (hereinafter "the Tender Documents") will be made available to all interested tender participants after signing of the Confidentiality Agreement and payment of the Tender Documents fee.

The Tender Documents fee is EUR 6,000.00 (Euro six thousand) in dinar counter value at the middle exchange rate of the National Bank of Serbia on the date of invoice.

The Agency has appointed the consulting company FACTIS d.o.o. Beograd (hereinafter: "Consultant") to act as the Consultant in this privatization process.

5. A bid may be submitted by the following parties:

A. A potential bidder that fulfills the following requirements:

- has purchased the Tender Documents; and
- fulfills at least one of the following requirements:

either

 a) it has been engaged in production of means of transportation or production of metallic products at least for the last 3 years continuously, and generated total operating revenue in excess of EUR 50,000,000.00 (Euro fifty million) in 2006,

or

b) it is a Financial Investor (whose core business is investment of money, existing for at least 3 years and includes investment companies, mutual funds, insurance companies, pension funds and investment banks) with a minimum of EUR 100,000,000.00 (Euro one hundred million) in operating assets in 2006,

or

 it is an Investor that generated total operating revenue of more than EUR 100,000,000.00 (Euro one hundred million) in 2006.

If a potential bidder is a subsidiary that does not fulfill the requirements of this Clause of the Public Invitation, its parent company has the right to submit a bid if it fulfills the stated requirements.

The parent company that fulfills the above stated requirements has the right to submit a bid even though the subsidiary has purchased the Tender Documents.

If a potential bidder is a parent company that does not fulfill the requirements of this Clause of the Public Invitation, its subsidiary has the right to submit a bid if it fulfills the stated requirements.

The subsidiary that fulfills the above-stated requirements has the right to submit a bid even though the parent company has purchased the Tender Documents.

B. If a potential bidder is a Consortium it is necessary that it cumulatively fulfills the following requirements:

- All Consortium members have made the decision on organizing and entering into the Consortium;
- All Consortium members have made a written Consortium Agreement and notarized it at the Court or any other competent authority (in case if the Consortium members are foreign legal entities or private individuals);
- Each member of the Consortium assumes unlimited joint and several liability by the provisions of the Consortium Agreement;
- The Consortium Agreement specifies each member's percentage in the acquisition of the capital of the entities undergoing privatization;
- All Consortium members have signed a Notarized Power of Attorney for the representing member of the Consortium:
- All Consortium members have signed the Confidentiality Agreement;
- One of the Consortium members has purchased the Tender Documents and
- One of the Consortium members with the share in the Consortium of not less than 51% fulfills at least one of the following requirements:





a) it has been engaged in production of means of transportation or production of metallic products at least for the last 3 years continuously, and generated total operating revenue in excess of EUR 50,000,000.00 (Euro fifty million) in 2006.

۸r

b) it is a Financial Investor (whose core business is investment of money, existing for at least 3 years and includes investment companies, mutual funds, insurance companies, pension funds and investment banks) with a minimum of EUR 100,000,000.00 (Euro one hundred million) in operating assets in 2006,

or

- it is an Investor that generated total operating revenue of more than EUR 100,000,000.00 (Euro one hundred million) in 2006.
- The Agency hereby invites all the interested parties to submit a written request for the purchase of the Tender Documents for the Entities undergoing privatization, by May 04, 2007;

The Tender Documents shall be available to the interested parties starting from March 14, 2007.

The written request for purchasing the Tender Documents shall be sent by post, e-mail or facsimile to the Consultant and shall clearly display the reference "Request for purchase of the Tender Documents – Tender Code: PPT 08/07".

Upon receiving of such request, an invoice for paying the Tender Documents Fee as well as the Confidentiality Agreement for signature shall be forwarded to the Tender Participant's authorized representative by post, e-mail or facsimile. The signed Confidentiality Agreement shall be immediately faxed and mailed back to the Consultant to the address given below.

Upon receiving the signed Confidentiality Agreement and evidence of payment of the Tender Documents Fee, the Consultant shall, upon the expiration of the period from the paragraph 2. of this item, forward the relevant Tender Documents to the Tender Participant by post/e-mail or hand it to their authorized representative.

The Consultant and the Agency shall not be held liable for any loss or delay that may occur in the delivery of any document.

- 7. The deadline for submission of the final binding offers by the bidders is May 30, 2007, at 05:00 p.m. (Belgrade time). If necessary, the Agency reserves the right to amend the deadlines of this Public Invitation. As a prerequisite for submitting a bid, it is necessary to pay a deposit or submit a Bid Bond in the amount of EUR 200,000.00 (Euro two hundred thousand).
- 8. All the questions relating to this Public Invitation should be directed in Serbian or English language to contact persons listed below:

Dr Zivana Olbina or Dr Nikola Zelic FACTIS d.o.o.

Dzordza Vasingtona 54 11000 Belgrade, Republic of Serbia Tel No: + 381 11 323 10 55

Fax No: + 381 11 323 46 77 E-mail: <u>factis@eunet.yu</u> MSc Albina Kecman, Project Manager Privatization Agency of the Republic of Serbia

Public Tender Center Terazije 23 11000 Belgrade, Republic of Serbia Tel No: + 381 11 30 20 855

Fax No: + 381 11 30 20 816 E-mail: <u>akecman@priv.yu</u>