

# PUBLIC INVITATION FOR PARTICIPATION IN PUBLIC AUCTIONS

## Basic data on Auction sale

The Privatization Agency offers, within joint offer, 70,00% of socially-owned capital of the entity undergoing privatization, which amounts to 21,00% of the entire capital and 100,00% of the share of EI KORPORACIJA in restructuring, NIŠ, which amounts to 70,00% of the entire capital. In total, it is offered 91,00% of the capital of the privatization entity. The share of EI KORPORACIJA in restructuring, NIŠ in the capital of the entity undergoing privatization is on sale according to the authority ascribed to the Privatization Agency.

Interested parties can purchase the auction documents at the price of **RSD 40000**, after they receive the invoice from the Privatization Agency. VAT is not calculated in the price. Purchase of the auction documents is obligatory, and on their receipt one is to sign the Confidentiality Agreement. After the payment evidence has been submitted, the auction documents can be collected at the following address:

Privatization Agency, Belgrade, 23 Terazije Street, 5th floor, 09:00-16:30, from 03.03.2008 to 26.03.2008.

**DEADLINE FOR SUBMISSION OF APPLICATIONS IS 27.03.2008 UNTIL 16:30**

Filled application, which is a part of the auction documents, with the signed draft of the SPA and the deposit payment evidence, is to be submitted in a sealed envelope marked with: "THE APPLICATION FOR PARTICIPATION IN PUBLIC AUCTION 040408, Privatization Agency, Belgrade, 23 Terazije St, 5<sup>th</sup> floor".

IF THERE IS THE NAME OF THE ENTITY UNDERGOING PRIVATIZATION ON THE ENVELOPE, OR FULL AUCTION CODE, THE APPLICATION CAN BE REJECTED.

**THE AUCTION WILL BE HELD ON: 04.04.2008.**

at the following address: **Privatization Agency, Belgrade, 23 Terazije St, 2<sup>nd</sup> floor, Large Hall** at 11:00. The registration of the auction participants will be held at the same address on: **04.04.2008, from 09:00 to 10:50.**

**Means of payment for a part of the socially-owned capital on sale within the joint offer (21,00%)** can be in domestic currency, foreign convertible currency, state bonds based on the unpaid foreign currency savings, which are due not later than the date of the capital sale (04.04.2008.) issued to the individuals, who are citizens of the Republic of Serbia. If the participant applies only for the second bidding, the means of payment can be even the state bonds based on the unpaid foreign currency savings, which are not due until the date of the capital sale (04.04.2008.) issued to the individuals, who are citizens of the Republic of Serbia.

**Means of payment in the share percentage of EI KORPORACIJA in restructuring, NIŠ (70,00%) in the total capital of the entity undergoing privatization can be SOLELY in domestic currency or foreign convertible currency, and the part of the purchase price (the price achieved at the auction) is to be paid AT ONCE, commensurate with the share of the holding in the entity undergoing privatization, regardless of whether the participant has applied for the first or second bidding.**

In case that the first class bank guarantee has been submitted as the means of deposit payment, it is to be due within 48 hours after the declaration a buyer.

Deposit for participation is to be returned 21 days after the public auction has been held.

The Privatization Agency keeps the right to change the auction date as well as the deadline for the application submission if necessary, but also to inform the interested parties on such changes, if any, until the auction date at the latest.

The site visit shall be carried out after the signing the Confidentiality Agreement in the period from 03.03.2008 to 26.03.2008, at the time previously established by the Privatization Agency, tel: +38111/3020-842; +38111/3020-803 or fax: +38111/3020-881.

\* The total estimated capital value to be privatized, stated in EUR, was calculated according to the official exchange rate on 01.03.2007.

\*\* The total business income and expense data, stated in EUR, were calculated according to the average annual real exchange rates.

The sale of capital by Public auction is carried out by the Auction Commission, which is established by the Privatization Agency. The commission supervises the capital sale by auction, registers auction participants, declares auction unsuccessful, signs the minutes and performs other activities important for auction performance in accordance with the Law. The conditions for auction to be carried out are fulfilled if at least one person has obtained the status of an auction participant and if it is presented personally or by an authorized representative. At the time ordered for the PUBLIC AUCTION opening, the auctioneer shall open the first bidding, when the means of payment can be in cash or due bonds. If there is more than one person at the first bidding, the auctioneer announces the initial price as well as each further increase. In case that none of the interested buyers reacts after the third call for acceptance of the newly established price, the

auctioneer declares the auction finished by hammering. The selling price becomes the highest offered value, and the participant who has been the first to offer the highest price is declared a buyer. If there have not been interested parties after the announcement of the initial price, even after the third call, the auctioneer declares the first bidding unsuccessful by hammering and opens the second bidding immediately afterwards, when even undue state bonds can be the means of payment. Those who have applied for the second bidding can also participate, as well as the participants in the first bidding, in case it has been declared unsuccessful. If more than one person participates in the second bidding, the auctioneer announces the initial price, as well as each further increase. If none of the interested buyers reacts after the third call for acceptance the newly established price, the auctioneer, by hammering, declares the auction closed. The

selling price becomes the highest offered value, and the participant who has been the first to offer the highest price is declared a buyer. If after the announcement of the initial price there have not been any interested persons, even after the third call, the auction is declared unsuccessful, and the participants lose the right to be returned the deposit.

If only one party who has obtained the auction participant status attends the second bidding, that party is invited three times to accept the initial price. If the party accepts the initial price, it is declared a buyer and the initial price becomes the selling price. If the participant does not accept the initial price, the auction is declared unsuccessful, and it loses the right to be returned the deposit.

**1) Basic information on the entity undergoing privatization: El USLUGA – Limited Liability Company for rendering of services within the fields of investments and public utilities, insurance of property and individuals, and graphic activities, NIŠ**

**Auction Sale Code: 040408-2247**

Official ID number of the Entity: **07372566**

Field of work: **Printing**

The entire estimated capital value to be privatized amounts to: **RSD 19.916.000 or \*EUR 238.615** which is **91 %** of the entire capital of the entity.

**Deposit** for participation in the auction: **RSD 9.958.000 or \*EUR 119.307**

**Initial price** at the auction sale: **RSD 19.916.000**

**Minimum obligatory investments** into the entity to be privatized amounts to: **RSD 1.046.000**

**The most important assets of the entity to be privatized**

**A) Buildings – main facilities (m²):**

1. Administrative building and printing press (415) 2. Florist's (252) 3. Social and legal department building (326) 4. Waste warehouse (104) 5. Administration and workshop for waste (191)

**B) Main equipment:**

1) Offset machine (POP– 54/01) 2) Offset machine (Dominant – 514) 3) Forklift truck (Indus – 3,5 t) 4) Tractor (IMT 577) 5) Vehicle (POLY) 6) Office equipment

**C) Land (m²):** *Entire land: (4805) ; construction land: (4805) – state owned*

**Balance sheet per year:**

Shown in:	2005		2006	
	RSD	**EUR	RSD	**EUR
Total business revenues	10.158.000	122.523	12.174.000	144.748
Total business expenses	14.914.000	179.888	16.766.000	199.346

**Main products/ services:** 1) Printing products 2) Secondary raw materials 3) Florist's products 4) Public utility services 5) PTT services

**Total number of employees:** 34; **of which BS/ BA:** 3