

In accordance with Article 38 of the Law on Privatization ("Official Gazette of the RS", no-s: 38/01, 18/03 and 45/05), and Article 5 of the Decree on sale of capital and property by Public auction ("Official Gazette of the RS" no. 52/05), the Privatization Agency announces:

# PUBLIC INVITATION FOR PARTICIPATION IN PUBLIC AUCTIONS

## Basic data on Auction sale

Privatization Agency, within joint offer, offers for sale 70,00% of the socially-owned capital of the entity undergoing privatization, which is 63,15% of total capital и 100,00% of share of the Development Fund of the Republic of Serbia, Belgrade, which is 9,79% of total capital. Totally is offered for sale 72,94% of capital of the entity undergoing privatization. Share of the Development Fund of the RS, BELGRADE in the entity capital is offered for sale according to the Power of attorney assigned to the Privatization Agency.

The interested parties can purchase the auction documents at the price of: **RSD 40.000**, after they receive the invoice from the Privatization Agency. VAT is not calculated in the price. Purchase of the auction documents is obligatory and on their receipt one is to sign the Confidentiality Agreement. After the payment evidence has been submitted, the auction documents can be collected at the following address:

Privatization Agency, Belgrade, 23 Terazije St, from 09:00-17:00 on weekdays, in period from 01.08.2007 until 04.09.2007.

**DEADLINE FOR SUBMISSION OF APPLICATIONS is 05.09.2007, until 17:00.**

Filled application, which is a part of the auction documents, with the signed draft of the SPA and the deposit payment evidence, is to be submitted in a sealed envelope marked with: "THE APPLICATION FOR PARTICIPATION IN PUBLIC AUCTION 130907, Privatization Agency, Belgrade, 23 Terazije St".

IF THERE IS NAME OF THE ENTITY UNDERGOING PRIVATIZATION ON THE ENVELOPE, OR FULL AUCTION CODE, THE APPLICATION CAN BE REJECTED.

\* *The total estimated capital value to be privatized, stated in EUR, was calculated according to the official exchange rate on 25.07.2007.*

\*\* *The total business income and expense data, stated in EUR, were calculated according to the average annual real exchange rates.*

**THE AUCTION WILL BE HELD ON: 13.09.2007**

at the address: **Privatization Agency, Belgrade, 23 Terazije St, 2<sup>nd</sup> floor, Large Hall**, at 11:00. Registration of the auction participants will be held at the same address on: **13.09.2007, from 09:00 – 10:50.**

**Means of payment for the part of the socially-owned capital to be sold within joint offer (63,15 %)** can be in domestic currency, foreign convertible currency, state bonds based on the unpaid foreign currency savings of citizens, which are due not later than the date of the capital sale (13.09.2007), issued to the individuals, who are citizens of the Republic of Serbia. If a participant applies only for the second bidding, the means of payment can be even the state bonds based on the unpaid foreign currency savings of citizens, which are not due until the date of the capital sale (13.09.2007), issued to the individuals, who are citizens of the Republic of Serbia.

**Means of payment for the share of the Development Fund of the RS, BELGRADE, (9,79 %) in the total capital of the entity to be privatized, can be SOLELY in local currency and in foreign convertible currency, whereat a part of the Sales-Purchase price (selling price achieved at the auction), in accordance with share of the holding in the entity to be privatized, is to be paid off AT ONCE, regardless of that, whether a participant has applied for the first or the second bidding.**

In case that the first class bank guarantee has been submitted as the means of deposit payment, it is to be due within 48 hours after the declaration a buyer.

Deposit for participation is to be returned 15 days after the Public auction has been held.

Privatization Agency keeps the right to change the auction date, as well as the deadline for the application submission, if necessary, but also to inform the interested parties on such changes, if any, until the auction date at the latest.

The site visit shall be carried out after signing the Agreement on Confidentiality in period from 01.08.2007 until 04.09.2007, at the time previously established with the Privatization Agency, tel: 011/3020-804; 011/3020-803, or by fax: 011/3020-881.

## Brief description of the PUBLIC AUCTION procedure

Sale of capital by the Public auction is carried out by the Auction Commission, which is to be established by the Privatization Agency. The Commission supervises the capital sale by auction, registers auction participants, declares auction unsuccessful, signs the minutes and performs other activities important for auction performance in accordance with the Law. The conditions for auction to be carried out are fulfilled, if at least one person has obtained the status of an auction participant and if it is presented personally or by an authorized representative. At the time ordered for the PUBLIC AUCTION opening, the auctioneer shall open the first bidding, when the means of payment can be in cash or due bonds. If there is more than one person at the first bidding, the auctioneer announces the initial price as well as each further increase. In case that none of the interested buyers reacts after the third call for acceptance of the newly established price, the auctioneer

declares the auction finished by hammering. The selling price becomes the highest offered value, and the participant who has been the first to offer the highest price is declared a buyer. If there have not been interested parties after the announcement of the initial price, even after the third call, the auctioneer declares the first bidding unsuccessful by hammering and opens the second bidding immediately afterwards, when even undue state bonds can be the means of payment. Those who have applied for the second bidding can also participate, as well as the participants in the first bidding, in case it has been declared unsuccessful. If more than one person participates in the second bidding, the auctioneer announces the initial price, as well as each further increase. If none of the interested buyers reacts after the third call for acceptance of the newly established price, the auctioneer, by hammering, declares the auction closed. The selling price becomes the highest offered value, and

the participant who has been the first to offer the highest price, is declared a buyer. If after the announcement of the initial price there have not been any interested persons, even after the third call, the auction is declared unsuccessful, and the participants lose the right to be returned the deposit. If only one party who has obtained the auction participant status attends the second bidding, that party is invited three times to accept the initial price. If the party accepts the initial price, it is declared a buyer and the initial price becomes the selling price. If the participant does not accept the initial price, the auction is declared unsuccessful, and it loses the right to be returned the deposit.

**1) Basic information on the entity undergoing privatization: Socially-owned trading enterprise SRBIJA, KRAGUJEVAC**

**Auction Sale Code:** 130907-1989

Official ID number of the entity: **07166095**

Field of work: **Retail trade – general goods**

Total estimated capital value to be privatized amounts to: **RSD 1.178.918.000** or **\*EUR 14.616.020**, which is **72,937 %** of the total entity capital.

**Deposit** for participation in the auction: **RSD 117.892.000** or **\*EUR 1.461.602**

**Initial price** at the auction sale amounts to: **RSD 235.784.000**

**Minimum obligatory investments** into the entity to be privatized amount to: **RSD 54.178.000**

**The important assets of the entity undergoing privatization**

**A) Buildings – main facilities (m²):**

1. Head office building, Crveno Barjače St., Kragujevac (2304) 2. Department store «Srbija», Crveno Barjače St., Kragujevac (1309) 3. Complex «Timberyard», 3 Tankosićeva St., Kragujevac (1174) 4. Warehouse Ilićevo, Industrijska Zona bb, Kragujevac (2215) 5. Shop «Uzor», 77 Svetozara Markovića St., Kragujevac (462)

**B) Main equipment:**

1) Refrigerating devices (392 pieces) 2) Scales, cash-registers, meat and coffee grinders (450 pieces) 3) Shelves, counters, cupboards, racks, gondolas, stands (1870) 4) Office furniture 5) IT equipment

**C) Land (m²):** *Total land: (55615); Construction land: (55615) – (55.613) state owned, (2) – socially-owned;*

Balance sheet per year:	2005		2006	
	RSD	**EUR	RSD	**EUR
Shown in:				
Total business revenues	134.889.000	1.626.992	218.942.000	2.603.198
Total business expenses	296.582.000	3.577.285	396.407.000	4.713.239

**Main products/ services:** 1) Sale of consumer goods

**Total number of employees:** 505; **of which BS/ BA:** 16