

# PUBLIC INVITATION FOR PARTICIPATION IN PUBLIC AUCTIONS

## Basic data on Auction sale

Those who are interested may purchase auction documents at the price of: **CSD 40.000**, after the receipt of invoice from the Privatization Agency. VAT is not calculated in the price. The purchase of the auction documents is obligatory, and on their receipt one is to sign the Agreement on Keeping the Confidential Information. After the payment evidence has been submitted, the auction documents may be collected at the following address: Privatization Agency, Belgrade, 23 Terazije St, 09:00-17:00 on working days, in period from **11.08.2006** until **05.09.2006**.

### Right to participate in the public auction has:

– **domestic or foreign legal entity which fulfills following requirements:**

- 1) **performing as a basic business activity fabrication of bricks and clay tiles;**
- 2) **that it achieved during 2005 business income of at least EUR 1.500.000,00 performing activities, set out as the condition for participation in the public auction;**

**A legal entity shall be deemed to have fulfilled the required conditions for participation in the public auction, if it owns more than 50 % of capital of a legal entity, which fulfills the required conditions for legal entities.**

– **domestic or foreign natural person**

**1) who owns more than 50% of capital of a legal entity, which fulfills the required conditions set out in clauses one and two for legal entities for participation in the public auction.**

**CLOSING DATE FOR THE APPLICATION SUBMISSION is 06 September 2006, until 17:00.**

Filled application, which is a part of the auction documents, with the signed draft of the Sales-Purchase Agreement and the deposit payment evidence, is to be submitted in a sealed envelope with the inscription: "THE APPLICATION FOR PARTICIPATION IN PUBLIC AUCTION 140906, Privatization Agency, Belgrade, 23 Terazije St".

IF THERE IS NAME OF THE SUBJECT UNDERGOING PRIVATIZATION ON THE ENVELOPE, OR FULL AUCTION CODE, THE APPLICATION MAY BE REJECTED.

**THE AUCTION SHALL BE HELD ON 14 SEPTEMBER 2006.**

at the address: **Privatization Agency, Belgrade, 23 Terazije St, 2<sup>nd</sup> floor, Large Hall**, at **11:00**. Registration of the auction participants shall take place at the same address on: **14.09.2006, from 09:00 – 10:50.**

**Means of payment** may be in domestic currency, foreign convertible currency, state bonds based on the unpaid foreign currency savings of citizens, which are due not later than the date of the capital sale (14.09.2006), issued to the natural persons, who are citizens of the Republic of Serbia. If the participant applies only for the second bidding, means of payment may even be the state bonds based on the unpaid foreign currency savings of citizens, which are not to be due until the date of the capital sale, (14.09.2006), issued to the natural persons, who are citizens of the Republic of Serbia.

In case that the first class bank guarantee has been submitted as the means of deposit payment, it is to be due within 48 hours after the declaration a buyer.

Deposit for participation is to be brought back 15 days after the public auction has been held.

The Privatization Agency keeps the right to change the auction date, as well as the closing date for the application submission if necessary, but also to inform the interested parties on those changes, if any, until the auction date at the latest.

The site visit shall be carried out after the signing the Agreement on Confidentiality, in period from 11.08.2006 until 05.09.2006, after previously the timetable with the Privatization Agency has been established, phone: 011/3020-804, 011/3020-803 or by fax: 011/3020-881.

\* *The entire estimated capital value to be privatized, stated in EUR, was calculated according to the official exchange rate on 11.08.2006.*

\*\* *The entire business income and expense data, stated in EUR, were calculated in accordance with the average annual real exchange rates.*

## Brief description of the PUBLIC AUCTION procedure

Sale of capital by the public auction method is carried out by the Auction Commission, which is to be established by the Privatization Agency. The Commission supervises the capital sale by the auction, registers the auction participants, pronounces the auction for unsuccessful, signs the minutes and performs other activities of importance for the auction performance in accordance with the Law. The conditions for the auction to be carried out are met, if at least one person has obtained the status of the auction participant and if it is represented personally or by an authorized representative. At the time ordered for the PUBLIC AUCTION opening, the auctioneer shall open the first bidding, on which occasion the means of payment can be in cash or due bonds. If there is more than one person at the first bidding, the auctioneer announces the initial price as well as each further increase. In case that none of the interested buyers reacts after the third call for acceptance the newly established price, the auctioneer

declares the auction finished by hammering. The selling price becomes the highest offered value, and the participant who has been the first to offer the highest price is declared a buyer. If there have not been interested parties after the announcement of the initial price, even after the third call, the auctioneer declares the first bidding unsuccessful by hammering and immediately afterwards opens the second bidding, on which occasion even undue state bonds can be the means of payment. Those who have applied for the second bidding can participate in, as well as the participants in the first bidding, in case it has been declared unsuccessful. If in the second bidding participate more than one person, the auctioneer announces the initial price, as well as each further increase. If none of the interested buyers reacts after the third call for acceptance the newly established price, the auctioneer, by hammering, declares the auction closed. The selling price becomes the highest offered value, and

the participant who has been the first to offer the highest price, is declared a buyer. If after the announcement of the initial price there have not been any interested parties even after the third call, the auction is declared unsuccessful, and the participants lose the right to be brought back the deposit. If only one party, who has obtained the auction participant status, attends the second bidding, that party is invited three times to accept the initial price. If the party accepts the initial price, it is declared a buyer and the initial price becomes the selling price. If the participant does not accept the initial price, the auction is declared unsuccessful, and she/he loses the right to be brought back the deposit.

**1) Basic information on the subject undergoing privatization: Društveno preduzeće fabrika glinenih proizvoda BABUŠNICA, BABUŠNICA**

**Auction Sale Code:** 140906-1708

Official ID number of the Subject: **17029061**

Field of work: **Fabrication of brick and clay tile**

The entire estimated capital value to be privatized amounts to: **CSD 34.259.000** or **\*EUR 412.764**, representing **70 %** of the total subject capital.

**Deposit** for participation in the auction: **CSD 3.426.000** or **\*EUR 41.276**

**Initial auction** sale price: **CSD 6.852.000**

**Minimum of obligatory investments** into the subject to be privatized amounts to: **CSD 41.425.000**

**The most important property of the subject undergoing privatization**

**A) Buildings – main facilities (m²):**

1. Factory plant (6735) 2. Mazout room (154) 3. Office space (203) 4. Canteen facility – joint ownership (50)

**B) The most important equipment:**

1) Tunnel furnace (CER Čačak) 2) Drying-room in tunnel 3) Rolo automatic devices (RS-3) 4) Plate conveyor (PT800x11500) 5) Electrical dredger (BKV-Dalit) 6) Cart-mill (K-20) 7) Fine mill (1000-800)

**C) Land (m²):** *Construction land: (32395) – socially-owned; Agricultural land: (102150) – socially-owned*

Balance sheet per year:	2004		2005	
	CSD	**EUR	CSD	**EUR
Shown in:				
Total business revenues	12.860.000	176.160	23.154.000	279.277
Total business expenses	14.845.000	203.351	23.053.000	278.059

**Main products/ services:** 1) Fabrication of brick, clay tile and building products made of burnt clay

**Total number of employees:** 69; **of which BS/ BA:** 1