

PUBLIC INVITATION FOR PARTICIPATION IN PUBLIC AUCTIONS

23 Terazije St., 11000 Belgrade, Serbia and Montenegro
phone: 011/3020-804, 011/3020-803, fax: 011/3020-881

Basic Data on Auction sale

The Privatization Agency, within joint offer, offers for sale 100,00 % of the socially-owned capital of the subject to be privatized, which amounts to 77,86 % of the entire capital and 100,00% of share of the Fond za razvoj RS, BEOGRAD (Development Fund of the RS, BELGRADE), which amounts to 22,14 % of the total capital. Totally is offered 100,00 % of the subject capital to be privatized. The share of the Fond za razvoj RS, BEOGRAD, in the subject capital is offered for sale based upon the Power of Attorney delivered to the Privatization Agency.

Those who are interested can purchase auction documents at the price of: **CSD 40.000**, after the receipt of invoice from the Privatization Agency. VAT is not calculated in the price. The purchase of the auction documents is obligatory, and on its receipt one is to sign the Agreement on Keeping the Confidential Information. After the payment evidence has been submitted, the auction documents can be collected at the following address: Privatization Agency, Belgrade, 23 Terazije St, 09:00-17:00 on working days, in period from 28.07.2006 until 22.08.2006.

CLOSING DATE FOR THE APPLICATION SUBMISSION is 23 August 2006, by 17: 00.

Filled application, which is a part of the auction documents, with the signed draft of the Sale-Purchase Agreement and the deposit payment evidence, is to be submitted in a sealed envelope with the inscription: "THE APPLICATION FOR PARTICIPATION IN PUBLIC AUCTION 310806, Privatization Agency, Belgrade, 23 Terazije St".

IF THERE IS NAME OF THE SUBJECT UNDERGOING PRIVATIZATION ON THE ENVELOPE, OR FULL AUCTION CODE, THE APPLICATION CAN BE REJECTED.

THE AUCTION SHALL BE HELD ON 31 August 2006.

at the address: **Privatization Agency, Belgrade, 23 Terazije St, 2nd floor, Large Hall**, at 11:00. Registration of the auction participants shall take place at the same address on: **31.08.2006, from 09:00 – 10:50.**

Means of payment for a part of the socially-owned capital to be sold within the joint offer (77,86 %), can be in domestic currency, foreign convertible currency, state bonds based upon the unpaid foreign currency savings of citizens, which are due not later than the date of the capital sale (31.08.2006), issued to the natural persons, who are citizens of the Republic of Serbia. If the participant applies only for the second bidding, the means of payment can even be the state bonds based upon the unpaid foreign currency savings of citizens, which are not to be due until the date of the capital sale (31.08.2006), issued to the natural persons, who are citizens of the Republic of Serbia.

Since in the Društveno preduzeće na akcije za proizvodnju porcelana PORCELAN-ZAJEČAR u restrukturiranju, Zaječar, has been conducted the restructuring procedure, the Sales-Purchase price is to be paid off AT ONCE, i.e. there is no possibility for paying in installments.

Means of payment in share of the Fond za razvoj RS, BEOGRAD (22,14 %) in the total capital of the subject to be privatized, may be SOLELY in domestic currency and in foreign convertible currency, on which occasion the part of the Sales-Purchase price (purchase price achieved at the auction), in accordance with share of the Fond za razvoj RS in the subject to be privatized, is to be paid off AT ONCE, regardless of the fact whether the participant has applied for the first or the second bidding.

In case that the first class bank guarantee has been submitted as the means of deposit payment, it is to be due within 48 hours after the declaration a buyer.

Deposit for participation is to be brought back 15 days after the public auction has been held.

The Privatization Agency keeps the right to change the auction date, as well as the closing date for the application submission if necessary, but also to inform the interested parties on such changes, if any, until the auction date at the latest.

The site visit shall be carried out after the signing the Agreement on Confidentiality, in period from 28.07.2006 until 22.08.2006, after previously the schedule with the Privatization Agency has been established, phone: 011/3020-804; 011/3020-803 or by fax: 011/3020-881.

* The entire estimated capital value to be privatized, stated in EUR, was calculated pursuant to the official exchange rate on 28.07.2006.

** The entire business income and expense data, stated in EUR, were calculated in accordance with the average annual real exchange rates.

Brief description of the PUBLIC AUCTION procedure

The sale of capital by the method of public auction is carried out by the Auction Commission, which is to be established by the Privatization Agency. The Commission supervises the capital sale by the auction, registers the auction participants, pronounces the auction for unsuccessful, signs the minutes and performs other activities of importance for the auction performance in accordance with the Law. The conditions for the auction to be carried out are met, if at least one person has obtained the status of the auction participant and if it is presented personally or by an authorized representative. At the time ordered for the PUBLIC AUCTION opening, the auctioneer shall open the first bidding, on which occasion the means of payment can be in cash or due bonds. If there is more than one person at the first bidding, the auctioneer announces the initial price as well as each further increase. In case that none of the interested buyers reacts after the third call for acceptance the newly established price, the auctioneer

declares the auction finished by hammering. The selling price becomes the highest offered value, and the participant who has been the first to offer the highest price is declared a buyer. If there have not been interested parties after the announcement of the initial price, even after the third call, the auctioneer declares the first bidding unsuccessful by hammering and immediately afterwards opens the second bidding, on which occasion even undue state bonds can be the means of payment. Those who have applied for the second bidding can participate in, as well as the participants in the first bidding, in case it has been declared unsuccessful. If in the second bidding participate more than one person, the auctioneer announces the initial price, as well as each further increase. If none of the interested buyers reacts after the third call for acceptance the newly established price, the auctioneer, by hammering, declares the auction closed. The selling price becomes the highest offered value, and

the participant who has been the first to offer the highest price, is declared a buyer. цену. If after the announcement of the initial price there have not been any interested persons even after the third call, the auction is declared unsuccessful, and the participants lose the right to be brought back the deposit.

If only one party, who has obtained the auction participant status, attends the second bidding, that party is invited three times to accept the initial price. If the party accepts the initial price, it is declared a buyer and the initial price becomes the selling price. If the participant does not accept the initial price, the auction is declared unsuccessful, and she/he loses the right to be brought back the deposit.

1) Basic information on the subject undergoing privatization: Društveno preduzeće na akcije za proizvodnju porcelana PORCELAN-ZAJEČAR u restrukturiranju, ZAJEČAR

Auction Sale Code: 310806-1689p

Official ID number of the Subject: **07202482**

Field of work: **Manufacture of ceramic goods for household**

The entire estimated capital value to be privatized amounts to: **CSD 192.247.000** or ***EUR 2.312.331**, representing **100 %** of the total subject capital.

Deposit for auction participation: **CSD 15.380.000** or ***EUR 184.986**

The initial auction sale price: **CSD 30.760.000**

Minimum of obligatory investments into the subject of privatization amounts to: **CSD 31.823.000**

The most important property of the subject undergoing privatization

A) Buildings – main facilities (m²):

1. Administration building (783)
2. Works for decorative porcelain manufacture (1224)
3. Works for decal manufacture (1637)
4. Manufacture and processing works (12631)
5. Hall, packaging room, warehouse (new site) (12664)

B) The most important equipment:

- 1) Glazing furnace (2 items)
- 2) Stove for crackers
- 3) Machine and equipment for manufacture of plates
- 4) Sieve press
- 5) Tunnel decorative electric-powered furnace
- 6) Vacuum press
- 7) Plate shaping machine
- 8) Porcelain shaping machine (6 items)
- 9) Ball mill (3 items)

C) Land (m²): *Construction land: (163276) – owned by state; Agricultural land: (1563) – socially-owned (right of joint ownership)*

Balance sheet per year:	2004		2005	
	CSD	**EUR	CSD	**EUR
Shown in:				
Total business revenues	148.724.000	2.037.259	1.090.000	13.147
Total business expenses	237.375.000	3.251.623	170.948.000	2.061.925

Main products/ services: 1) Sets for black and white coffee 2) Sets of cups for black and white coffee 3) Plates, vases 4) Ashtrays, decorative porcelain 5) Porcelain decals

Total number of employees: 597; **of which BS/ BA:** 8