

PUBLIC ANNOUNCEMENT for participation in the public auction

Information about PUBLIC AUCTION:

The Privatization Agency as a joint offer is offering 70% of the socially owned capital of the entity undergoing privatization, which is 49.00% of the total capital and 100% participation of ELEKTRONSKA INDUSTRIJA – EI, Nis, which is 30% of the total capital. Total of 79.00% of the capital is offered for sale. Participation of ELEKTRONSKA INDUSTRIJA – EI, Nis in the capital of the entity, is sold based on the authorization given to the Agency.

The price for the auction documentation for each enterprise is **30.000** din, which should be paid after receiving invoice from the Privatization Agency.

Purchase of auction documentation is obligatory for those wishing to participate in the auction. After presenting evidence of payment and signing a Confidentiality Agreement, the auction documentation can be collected on business days from 10:00 to 17:00 from 10.03.2004. until 06.04.2004 from: The Privatization Agency, Terazije 23/V, room number 511

Deadline for submitting of applications is 07.04.2004. till 17.00.

Completed application forms for participation in the auction, which are included in the auction documentation, together with signed sale and purchase agreement and evidence of payment of the deposit are submitted in envelope clearly marked on the outside:

" APPLICATION FOR PARTICIPATION ON PUBLIC AUCTION 150404"

Privatization Agency, Auction Center, Terazije 23/V, 11000 Beograd. APPLICATIONS THAT SHOW THE NAME OF THE COMPANY

TO BE PRIVATIZED OR THE FULL AUCTION SALE CODE ON THE OUTSIDE OF THE ENVELOPE MAY BE REJECTED.

The auction will take place on **15.04.2004.** at: Yugoslav Chamber of Commerce, Terazije 23/II, Beograd at 11:00 a.m. Registration of the participants will take place on **15.04.2004.** at the same address from 09.00 until 10.50. **Means of payment for a part of socially owned capital which is sold as a joint offer (49.00%):** domestic currency, foreign convertible currency, bonds issued to individuals who are the citizens of the Republic of Serbia, against unpaid household foreign exchange savings with maturity not longer then capital sale day (15.04.2004). If a participant applies only for second auction payment can be made with bonds issued to individuals who are the citizens of the Republic of Serbia, against unpaid household foreign exchange savings regardless of maturity date.

Means of payment for a participation percentage of ELEKTRONSKA INDUSTRIJA – EI, Nis (30.00%) in the total capital of the entity undergoing privatization, can be ONLY in domestic currency or foreign convertible currency, but the part of the sales and

purchase price (achieved at the auction) proportionally to the participation of the holding in the entity undergoing privatization, is paid in the lump no matter if participant applied for first or second auction.

If first class bank guarantee is used for a payment of the deposit, it has to be payable within 48 hours after pronouncing the buyer at the auction.

Deposit for participation at the public auction will be returned 15 days after the auction.

The Agency holds the right to change the auction or deadline date for applications if need occurs and informs interested parties. Site visits may be arranged with the Privatization Agency after signing the Confidentiality Agreement (Phone number: + 381 (11) 3020-804; 011/3020-803 Fax: +381 (11) 3020-881. Visits may take place from 10.03.2004. until 06.04.2004

* Total estimated value of capital being privatized and expressed in EURO has been calculated using the official exchange rate as at 10.03.2004.

** Total operating revenues and expenditures for 2000. and 2001. and expressed in EURO have been calculated using the average real exchange rate for the two years respectively (2000. and 2001.).

Short description of the public auction procedure:

Sale of capital by Public Auction is performed by the Auctioneer. Starting price and each following increase. If after invitations for announcement no interest is shown, auctioneer announces the commission that is chosen by the Privatization Agency. acceptance of new announced price no bidder raise his/her hand, end of the auction with the hit of the hammer. The sale price will be the highest offered price and winner will be the bidder who Supervision of the Auction, registration of the participants, the auctioneer announces the end of the auction with the hit of the hammer. The sale price will be the highest offered price and accepted it. If after the third announcement for acceptance of the minutes is done by the Commission which is also involved in other activities concerning the auction in accordance with the law, the winner will be the bidder who accepted it. If after the third new starting price there were no interested bidders, the auction is declared unsuccessful and participant forfeit their deposits. When Conditions for starting of public auction are fulfilled if at least one auctioneer declares first auction unsuccessful with the hit of the hammer and starts second bidding where means of payment can be cash and matured from the previous auction if it was unsuccessful. If on the second auction more then one bidder participates, the auctioneer announces starting price and each following increase. If after third

be in foreign exchange household savings bonds of any maturity, is declared a buyer where starting price is sale price. If he refuses the starting price, the auction is declared unsuccessful and he forfeits his deposit.

1) Basic data on enterprise to be privatized: Socially owned limited liability enterprise electronic industry holding corporation "EI – FERITI", BEOGRAD

Auction sale code: 150404- 122

Core activity: Manufacture of electronic components

Total estimated value of the capital sale : **52.751.000 Din** or ***759.375 EUR**

That is **79 %** of the total capital of the enterprise.

Deposit for participation in the auction is: **5.275.000 Din** or **75.937 EUR**

Starting auction price is: **10.550.000. Din**

Minimum investment in enterprise to be privatized: **6.101.000 Din.**

Most important assets of the enterprise:

1. Manufacture hall with annexes, Batajnicki drum 23 (5565)

1) Furnace – chamber (Electron)

C) Land (m²): Land for development: (4059), Agricultural land: (0)

Financial information for year:

2001.

2002.

Shown in:	Din	**EURO	Din	**EURO
Total operating revenues	22.645.000	380.601	18.919.000	313.462
Total operating expenditures	24.144.000	405.795	23.643.000	391.732

D) Most important products/services: 1) Manufacture of hard ferrites – magnets 2) Manufacture of plastic magnets, 3) Ferrite based joints, 4) Welding of seam pipes
Number of employees: 75; of which with University degree:4