

PUBLIC ANNOUNCEMENT for participation in the public auction

Information about PUBLIC AUCTION:

The price for the auction documentation for each enterprise is **30.000** din, which should be paid after receiving invoice from the Privatization Agency.

Purchase of auction documentation is obligatory for those wishing to participate in the auction. After presenting evidence of payment and signing a Confidentiality Agreement, the auction documentation can be collected on business days from 10:00 to 17:00 from 09.01.2004. until 29.01.2004 from: The Privatization Agency, Bulevar Mihajla Pupina 10 (5th floor) , Novi Sad.

Deadline for submitting of applications is 30.01.2004. till 17.00. Completed application forms for participation in the auction, which are included in the auction documentation, together with signed sale and purchase agreement and evidence of payment of the deposit are submitted in envelope clearly marked on the outside:

" APPLICATION FOR PARTICIPATION ON PUBLIC AUCTION 090204" Privatization Agency, Bulevar Mihajla Pupina 10 (5th floor) , Novi Sad. APPLICATIONS THAT SHOW THE NAME OF THE COMPANY TO BE PRIVATIZED OR THE FULL AUCTION SALE CODE ON THE OUTSIDE OF THE ENVELOPE MAY BE REJECTED.

The auction will take place on **01.12.2003** at: JP Sport Business Center "VOJVODINA" ("SPENS"), Amphitheatre on I floor (entrance from outside direction of District Court or escalators at ground floor), Sutjeska 2 Novi Sad at 11:00 a.m. Registration of the participants will take place on **01.12.2003.** at the same address from 09.00 until 10.50 **Means of payment:** domestic currency, foreign convertible currency, bonds issued to individuals who are the citizens of the Republic of Serbia, against unpaid household foreign exchange savings with maturity not longer then capital sale day (01.12.2003). If a participant applies only for second

auction payment can be made with bonds issued to individuals who are the citizens of the Republic of Serbia, against unpaid household foreign exchange savings regardless of maturity date. If participant applies only for second auction, deposit can be paid with bonds issued to individuals who are the citizens of the Republic of Serbia, against unpaid household foreign exchange savings with maturity not longer then capital sale day (01.12.2003.). Deposit for participation at the public auction will be returned 15 days after the auction.

The Agency holds the right to change the auction or deadline date for applications if need occurs and informs interested parties. Site visits may be arranged with the Privatization Agency after signing the Confidentiality Agreement (Phone number: + 381 (21) 452-959; Fax: +381 (21) 4529-67. Visits may take place from 22.10.2003 until 20.11.2003.

* Total estimated value of capital being privatized and expressed in EURO has been calculated using the official exchange rate as at 22.10.2003.

** Total operating revenues and expenditures for 2000. and 2001. and expressed in EURO have been calculated using the average real exchange rate for the two years respectively (2000. and 2001.).

Short description of the public auction procedure:

The Auction commission that is chosen by the Privatization Agency performs Sale of capital by Public Auction. Supervision of the Auction, registration of the participants, declaring of the unsuccessful auction, the Commission that is also involved in other activities concerning the auction in accordance with the law does signing of the auction minutes. Conditions for starting of public auction are fulfilled if at least one person has acquired the status of participant and if this person or his/hers duly authorized representative are present.

The Auctioneer will open the first auction at the time settled for its opening where means of payment can be cash and matured foreign exchange household saving bonds. If on the first auction more then one bidder participates, the auctioneer announces the

starting price and each following increase. If after invitations for acceptance of new announced price no bidder raises his/her hand, the auctioneer announces the end of the auction with the hit of the hammer. The sale price will be the highest offered price and the winner will be the bidder who accepted it. If after the third announcement of the starting price no interest is shown, the auctioneer declares first auction unsuccessful with the hit of the hammer and starts second bidding where means of payment can be in foreign exchange household savings bonds of any maturity. Participants will be bidders applied for the second auction and from the previous auction if it was unsuccessful. If on the second auction more then one bidder participates, the auctioneer announces starting price and each following increase. If after third

announcement no interest is shown, auctioneer announces the end of the auction with the hit of the hammer. The sale price will be the highest offered price and winner will be the bidder who accepted it. If after the third announcement for acceptance of the new starting price there were no interested bidders, the auction is declared unsuccessful and participant forfeit their deposits. When on the second auction only one bidder participates, he is invited to accept starting price for three times. If he accepts starting price he is declared a buyer where starting price is sale price. If he refuses the starting price, the auction is declared unsuccessful and he forfeits his deposit.

**1) Basic data on enterprise to be privatized: Joint stock enterprise for production of mirrors, thermal insulation glass and fitting of flat glass
« ALBA », NOVI SAD**

Auction sale code: 011203- (398p

Core activity: Moulding and processing of flat glass

Total estimated value of the capital sale : 75.120.000 Din or *1.128.043 EUR
That is 67.13 % of the total capital of the enterprise.

Deposit for participation in the auction is: 3.756.000 Din or 56.402 EUR

Starting auction price is: 7.512.000 Din

Minimum investment in enterprise to be privatized: 8.969.000 Din.

Most important assets of the enterprise:

A) Buildings – (m²):

1. Manufacturing hall (2009), 2. Production hall (2726), 3. Power supply station (38), 4. Pumping station (9), 5. Sub station (36)

B) Equipment:

1) Machine for applying of silicone machine (Ruf – BOLMA), 4) Machine for

C) Land (m²): Land for development: (0) , Agricultural land: (0)

Financial information for year:

2000.

2001.

Shown in:	Din	**EURO	Din	**EURO
Total operating revenues	24.540.000	485.941	25.313.000	425.443
Total operating expenditures	30.452.000	603.010	37.371.000	628.105

D) Most important products/services: 1) Fitting of the glass 3mm «Pittsburg», 2) Fitting of the glass 4 mm, 3) Fitting of the glass 6 mm, 4) Fitting of the glass 8mm, 5) Fitting of the glass 10 mm

Number of employees: 119; of which with University degree: 5

**2) Basic data on enterprise to be privatized: Socially owned wholesale and retail trading enterprise
« BEOCIN », BEOCIN**

Auction sale code: 011203- (911

Core activity: Retail sale of metal goods and paints

Total estimated value of the capital sale : 2.751.000 Din or *41.310 EUR
That is 70 % of the total capital of the enterprise.

Deposit for participation in the auction is: 275.000 Din or 4.131 EUR

Starting auction price is: 550.000 Din

Minimum investment in enterprise to be privatized: 1.279.000 Din.

Most important assets of the enterprise:

A) Buildings – (m²):

1. Management building (2091),

B) Equipment:

1) Telephone switchboard (Panasonic), 2) Computer (PC- AT), 3) Printer (Epson), 4) PC power supply unit

C) Land (m²): Land for development: (0) , Agricultural land: (0)

Financial information for year:

2001.

2002.

Shown in:	Din	**EURO	Din	**EURO
Total operating revenues	9.542.000	160.375	5.328.000	88.278
Total operating expenditures	10.852.000	182.393	11.077.000	183.531

D) Most important products/services: 1) Retail sale

Number of employees: 15; of which with University degree: 1

3) Basic data on enterprise to be privatized: Joint stock enterprise for local and foreign trade and representation services « PRODUKTIVA », NOVI SAD

Auction sale code: 011203- (912

Core activity: Wholesale of seeds and food

Total estimated value of the capital sale : 15.128.000 Din or *227.176 EUR

That is 68.824 % of the total capital of the enterprise.

Deposit for participation in the auction is: 1.513.000 Din or 22.718 EUR

Starting auction price is: 3.026.000 Din

Minimum investment in enterprise to be privatized: 1.261.000 Din.

Most important assets of the enterprise:

A) Buildings – (m²):

1. Office space (218), 2. Garage in Pariske komune street (17), 3. Three garage spaces in garage (32), 4. Warehouse for hops – joint owner with 1/3 of ownership (3000)

B) Equipment:

with telephone (Electronski), 3) Computers

C) Land (m²): Land for development: (0) , Agricultural land: (0)

Financial information for year:

2001.

2002.

Shown in:	Din	**EURO	Din	**EURO
Total operating revenues	37.746.000	634.408	32.637.000	540.751
Total operating expenditures	36.079.000	606.390	34.135.000	565.570

D) Most important products/services: 1) Services in foreign trade for final consumers

Number of employees: 15; of which with University degree:0

4) Basic data on enterprise to be privatized: Socially owned enterprise furniture industry with full liability « UMETNOST », BACKA TOPOLA

Auction sale code: 011203- (913

Core activity: Culture and education

Total estimated value of the capital sale : 54.678.000 Din or *821.083 EUR

That is 70 % of the total capital of the enterprise.

Deposit for participation in the auction is: 5.965.000 Din or 89.573 EUR

Starting auction price is: 11.930.000 Din

Minimum investment in enterprise to be privatized: 7.962.000 Din.

Most important assets of the enterprise:

A) Buildings – (m²):

1. Management building (53), 2. Warehouse of finished goods (2675), 3. Manual manufacturing hall (2430), 4. Machine processing building (1785), 5. Interior hall (2152), 6. Warehouse of timber (2400), 7. Service, boiler room (736), 8. Office space (Belgrade) (94)

B) Equipment:

2) Passenger vehicle (Zastava 101 Skala), 3) Passenger (mpo), 5) Equipment for signalization, 6)

C) Land (m²): Land for development: (0) , Agricultural land: (0)

Financial information for year:

2001.

2002.

Shown in:	Din	**EURO	Din	**EURO
Total operating revenues	126.867.000	2.132.290	131.298.000	2.175.429
Total operating expenditures	120.097.000	2.018.505	135.250.000	2.240.908

D) Most important products/services: 1) Kitchen elements, 2) Other pieces of furniture

Number of employees: 243; of which with University degree:8

**5) Basic data on enterprise to be privatized: Joint stock enterprise for transporting of goods by road
« DINAMO TRANSPORT », SUBOTICA**

Auction sale code: 011203- (914

Core activity: Transporting of goods by road

Total estimated value of the capital sale : 6.703.000 D 1 or *100.653 EUR

That is 57.522 % of the total capital of the enterprise.

Deposit for participation in the auction is: 804.000 Dir. or 12.078 EUR

Starting auction price is: 1.609.000 Din

Minimum investment in enterprise to be privatized: 1.616.000 Din.

Most important assets of the enterprise:

A) Buildings – (m²):

1. Technical building (390), 2. Diagnostic center – technical control of vehicles (154), 3. Commercial building – part of the building (100), 4. Doorman's booth (15), 5. Gas station (2)

B) Equipments:

les) (Raba), 3) Freight vehicle (4 vehicles) Gorica), 5) Semi trailer (Gorica)

C) Land (m²): Land for development: (7300) , Agricultural land: (0)

Financial information for year:

2001.

2002.

Shown in:	Din	**EURO	Din	**EURO
Total operating revenues	22.069.000	370.920	13.330.000	220.860
Total operating expenditures	22.113.000	371.660	19.940.000	330.379

D) Most important products/services: 1) Transporting of goods by road
Number of employees: 46; of which with University degree: 1

6) Basic data on enterprise to be privatized: Joint stock clothing enterprise « ZELJEZNICAR », SUBOTICA

Auction sale code: 011203- (915

Core activity: Projecting of construction and other objects

Total estimated value of the capital sale : 4.508.000 D 1 or *67.695 EUR

That is 69.293 % of the total capital of the enterprise.

Deposit for participation in the auction is: 451.000 Dir. or 6.769 EUR

Starting auction price is: 902.000 Din

Minimum investment in enterprise to be privatized: 607.000 Din.

Most important assets of the enterprise:

A) Buildings – (m²):

1. Administration building E- V (27), 2. Administration building E- IV (56), 3. Administration building E- III (585)

), 3) Pentium (P-3), 4) Laser printer

C) Land (m²): Land for development: (0) , Agricultural land: (0)

Financial information for year:

2001.

2002.

Shown in:	Din	**EURO	Din	**EURO
Total operating revenues	7.467.000	125.500	7.422.000	122.972
Total operating expenditures	8.244.000	138.559	9.288.000	153.889

D) Most important products/services: 1) Projecting of construction and other objects
Number of employees: 17; of which with University degree: 6

7) Basic data on enterprise to be privatized: Socially owned enterprise for final works in construction « DUGA », SUBOTICA

Auction sale code: 011203-(916

Core activity: Painting and glass fitting

Total estimated value of the capital sale : 1.523.000 Din or *22.866 EUR

That is 70 % of the total capital of the enterprise.

Deposit for participation in the auction is: 210.000 Din. or 3.158 EUR

Starting auction price is: 421.000 Din

Minimum investment in enterprise to be privatized: 76.000 Din.

Most important assets of the enterprise:

A) Buildings – (m²):

1. Bakery with basement and boiler room (4370), 2. Shop number 1, Vrbas, M.Tita 102 (85), 3. Shop number 2, Vrbas, Petra Seguljeva 14 (57), 4. Kiosk in the circle, Vrbas, Kulski put bb (27)

B) Equipment:

) Computer (PC), 4) Electric mixer, 5) Pivot

C) Land (m²): Land for development: (0) , Agricultural land: (0)

Financial information for year:

2001.

2002.

Shown in:	Din	**EURO	Din	**EURO
Total operating revenues	3.384.000	56.876	5.808.000	96.231
Total operating expenditures	3.866.000	64.977	6.381.000	105.724

D) Most important products/services: 1) Final works in construction
Number of employees: 16; **of which with University degree:** 1